



Shay D. Assad

Director, Defense Procurement and Acquisition Policy & Strategic Sourcing



Mr. Shay Assad assumed the role of director on April 3, 2006. As the Director of DPAP, he is responsible for all acquisition and procurement policy matters in the Department of Defense (DoD). He serves as the principal advisor to the Under Secretary of Defense for Acquisition, Technology and Logistics (AT&L), Deputy Under Secretary of Defense for Acquisition and Technology (A&T), and the Defense Acquisition Board on acquisition/procurement strategies for all major weapon systems programs, major automated information systems programs, and services acquisitions. He is responsible for procurement/sourcing functional business process requirements in the Department's Business Enterprise Architecture (BEA) and Enterprise Transition Plan (ETP). Mr. Assad is DoD's advisor for competition, source selection, multiyear contracting, warranties, leasing and all international contracting matters. He is the functional leader for Contracting within the Department of Defense and he is also responsible for overseeing all Strategic Sourcing activities within the Department of Defense.

Before assuming this position, Mr. Assad was the Assistant Deputy Commandant, Installations and Logistics (Contracts), Headquarters, Marine Corps, Washington, D.C. He had held the position as the Marine Corps' senior civilian contracting official since June 2004.

Upon graduating with distinction from the U.S. Naval Academy in 1972, he served two tours of duty aboard U.S. Navy destroyers and won recognition as Outstanding Junior Officer, Fifth Naval District. He then served as a Naval Procurement Officer at the Naval Sea Systems Command, where he was responsible for the negotiation and administration of the Aegis Weapons Systems engineering and production contracts.

In 1978, Mr. Assad began working for the Raytheon Company. Between 1978 and 1994 he served in several increasingly responsible contract management positions in Raytheon's largest Electronics and Missile divisions gaining extensive experience in defense, commercial and international contracting. He was intimately involved in numerous major programs such as PATRIOT, HAWK, AMRAAM, PAVE PAWS, BMEWS, Standard Missile, Aegis ER, Sparrow and Ballistic Missile Defense. In 1994, he was promoted to Vice President – Director of Contracts for Raytheon, and was subsequently promoted to Senior Vice President, Contracts in 1997. As such, he was responsible for the contract negotiation and administration activities (\$20 Billion) in all of Raytheon's businesses – both government and commercial.

In addition to his contracting duties, Mr. Assad was given numerous program and business management special assignments by Raytheon's Executive Office. These assignments spanned participation in all three of Raytheon's major operating businesses – Government, Aviation, and Engineering and Construction. In 1998 he was promoted to Executive Vice President and served as the Chief Operating Officer and subsequently, as the Chairman and Chief Executive Officer of Raytheon's Engineering and Construction (RE&C) business. RE&C was a \$2.7 billion international company with more than 15,000 professional and craft employees, 24 product lines and 11 major offices worldwide. After his retirement from the Raytheon Company, in 2001, Mr. Assad established a small business primarily providing consulting and retail services.

In August 2007, he received the Dept of Defense medal for exceptional civilian service. In March 2008, he received the highest honor bestowed on non-OIG employees, the Department of Defense Inspector General Joseph H. Sherick Award. The award is granted annually to individuals who distinguish themselves by exceptional service or contributions of the broadest scope to the OIG. In addition, he has also been recognized as an Ability One Program Champion by the organization for people who are blind or have other severe disabilities (formerly JWOD).

