

Barbara J. Little

Director, Small Business Utilization Defense Contract Management Agency



Ms. Barbara J. Little became the Defense Contract Management Agency's Director, Small Business Utilization on May 18, 2002. As director, Ms. Little is responsible for facilitating, monitoring and providing insight into the activities of prime contractors and contracting activities aimed at increasing the participation of small business concerns.

Barbara started her career as contract specialist in 1975, with the Naval Surface Weapon Center, Dahlgren, Virginia where she procured and managed several large dollar contracts for weapons systems support. She remained there for ten years and then accepted a Defense Logistics Agency position, as Contracts Operations Branch Chief, DCMC Baltimore, in 1985. Barbara was responsible for planning and directing the activities of six Administrative Contracting Officer teams engaged in the administration of a large volume and variety of contracts. In 1986,

Barbara accepted the position of Contract Management Division Chief at DCMC AT&T in Burlington, NC, where she planned and directed the activities of 24 personnel engaged in contract administration, engineering and production operations, financial services, and property management.

In 1988, DLA nominated Barbara for the Procurement Intern Management Enhancement program, where she had Pentagon rotational assignments in the Directorates of the Director, Defense Procurement (D/DP). Ms. Little subsequently was selected as a permanent member of Mrs. Eleanor Spector's staff as procurement analyst at the Defense Acquisition Regulation System (DARS) Directorate. Ms. Little remained there for the next three years. Barbara monitored and provided procurement advice to the DARS Director for proposed changes to the FAR and DFARS relative to preaward contracting activities. Barbara was also a major player in rewriting the preaward sections of the DFARS during the Defense Management Review decision to streamline the DFARS.

In 1991, Barbara served as Chief of the Business Development Team at the Defense Contract Management Command (DCMC) where she was responsible for applying business-marketing techniques to expand DCMC's business base. This included establishing new markets, developing and implementing business development strategies, metrics and coordinating marketing activities.

From 1993 to 1997, Ms. Little was Special Assistant to Major General Drewes, Commander, DCMC serving as his technical advisor on procurement matters. She represented General Drewes, in his capacity as Senior Procurement Executive and advised him on the soundness and quality of current procurement programs. Also, in this position Ms. Little served as program manager for Mrs. Eleanor Spector's Procurement Management Review program, which ensures defense agencies perform procurements in accordance with FAR/DFARS.

From 1997 to early 2002, Ms. Little was co-Commander of DCMA Pacific located in Japan where she was responsible for the contract management activities of seven tertiary offices in Hawaii, Japan, Korea, Singapore, Malaysia, Australia and New Zealand.

Barbara graduated from Virginia Commonwealth University in 1980, with a B.S. degree in Business Administration. She graduated from George Washington University, with a M.B.A., concentrating in Procurement and Contracting, in 1983.