

## **Edward L. Naro**

**Vice President, GSA and IDIQ Programs  
Northrop Grumman Corporation  
Information Technology  
Headquarters  
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**2001-Present:** Vice President, GSA and IDIQ Programs, Northrop Grumman Information Technology Headquarters where he manages a program office of Contracts that provide over \$1Billion annually in revenues through GSA Schedules and Government Wide Acquisition Contracts (GWACs).

A recognized Industry leader in the area of GSA Schedules and GWAC Programs, Mr. Naro chairs the Industry-Government Council for the GSA IT Center and he is also chairman of the Joint Industry-Government Council for GSA's Management Services and Services Acquisition Centers.

**1994-2000:** Executive Director, Litton/TASC GSA Programs. In this role, led efforts that won and successfully managed 6 GSA Schedules (TQM, MOBIS, IT, FMS, PES and LogWorld).

**1991-1994:** TASC Inc. Director, TASC Quality Management Center, and Quality and Change Management consultant and leadership coach to Federal Agencies, to include: OSD, US Naval District Washington, The Ballistic Missile Defense Organization, Department of the Interior, OPM, and others. Capture/Program Manager for all TASC GSA Schedules.

**1965-1991:** Twenty-six years service as a Naval Aviator. Retired at the rank of Captain, US Navy, having served in a variety of assignment including: Commanding Officer, Antisubmarine Patrol Squadron 23; Executive Assistant, Department of the Navy's Director of Civilian Personnel Policy; Director, Navy Occupational Systems and Director, Dept. of the Navy Occupational Development and Analysis Center (NODAC). For a period of one year, while still the Director of NODAC, also filled a Senior Executive Service position as Director of the Management and Assessment Department in the Department of the Navy's Office of Civilian Personnel Management (OCPM) with responsibility for managing Quality Improvement Programs being developed in Navy's Industrial facilities, i.e., Shipyards and Naval Air Rework Facilities. Numerous military decorations.

**Education:** BA Political Science U of Mississippi 1965. Naval War College, Command and Staff, 1976; National War College, 1985.

Received following Awards for his work in GSA Schedules Programs:

GSA and Coalition for Gov't Procurement "Excellence in Partnership" for his program in TASC INC. in 2000

GSA and Coalition for Gov't Procurement "Excellence in Partnership" for his program in Northrop Grumman. in 2001

GSA Special Award from the Commissioner of the FSS for Industry leadership and GSA Schedules Program Advocacy in 2002

GSA and Coalition for Gov't Procurement "Excellence in Partnership" Lifetime Achievement Award for his advocacy work in GSA Schedules programs. 2003