



Brian E. George
Deputy Director, Cost, Pricing and Finance

Mr. George became the Deputy Director for Cost, Pricing and Finance (CPF) in March 2008. He advises the Directors of Defense Procurement and Acquisition Policy (DPAP) and Defense Pricing on contract and procurement issues relating to cost, pricing, and finance. As a result, he has played a key role in developing several important polices and regulations for the Defense Department, including the:

- Revised business system rule in DFARS, which establishes criteria, responsibility, and payment withholding for contractor business systems,
- Clarification to the definition of certified cost and pricing data in FAR 15,
- New adjudication process for DCAA audit findings and alignment of DCMA and DCAA,
- Evaluation of and consideration for performance based payments,
- Acquisition strategy for Defense Base Act (DBA) insurance, and,
- Guidance for the new CAS 412 and 413 final rules on contractor pension costs.

As the Deputy Director, Mr. George led the OMB sub-committee on contractor improper payments under the President's Executive Order 13520, has testified before Congress, and helped re-invigorate the cost and pricing training within the Defense Department. He is a leader of the Department's peer reviews of procurements over \$1 billion, has mediated disagreements between the DoD-IG and Defense Components, and participated in the development of the Department's Better Buying Power Initiatives.

Prior to his current position, Mr. George was the Chief of Cost and Pricing for the Internal Revenue Service, overseeing the cost and pricing evaluation of multi-billion dollar proposals from Fortune 500 companies to small disadvantaged businesses. In that role, he was also a key advisor on Treasury-wide IT procurements, GAO bid-protests, competitive sourcing under OMB Circular No. A-76, and contract administration and policy matters.

Upon graduating with distinction from San Diego State University, Mr. George began his federal career as an auditor with the Defense Contract Audit Agency (DCAA). He audited a variety of companies and issues such as price proposals, incurred cost submissions, CAS disclosure statements and cost impact proposals, and contractor's estimating and accounting systems, and he was a lead advisor for a significant ASBCA case, and a Guest-Instructor at DCAA's Audit Institute.

Afterwards, Mr. George was a systems accountant and contract specialist with the Navy at NAVSEA's Supervisor of Shipbuilding (SUPSHIP). Mr. George was the Command's lead negotiator and advisor on a variety of contract financial matters, including complex indirect and direct cost issues under Part 31 of the Federal Acquisition Regulations (FAR); contractor accounting and estimating systems, and Cost Accounting Standards (CAS).

He later became the Chief of Contracting at NAVAIR's Engineering Service Command (NATEC), where he led NATEC's multi-million dollar procurement program for over 400 contractor personnel performing technical services worldwide. Subsequently, Mr. George served as Chief of Cost Analysis with Air Force Space Command's Space and Missile System Center (SMC). At SMC, he directed the cost estimating and earned value management for multi-billion dollar acquisitions and contracts for the development, launch, and sustainment of the United States' Global Positioning System (GPS).

Mr. George is a licensed Certified Public Accountant, has a Masters in Business Administration, is certified in three AT&L (DAWIA) acquisition career fields—contracting, auditing, and cost estimating and financial management—and is a member of the Senior Executive Service. He resides in Maryland with his wife and children.

