



THE UNDER SECRETARY OF DEFENSE

3010 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3010

ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

The Honorable Joseph R. Biden Jr.  
President of the Senate  
United States Senate  
Washington, DC 20510

Dear Mr. President:

Pursuant to Section 827 of the National Defense Authorization Act for FY 1997 (Public Law 104-201), as amended by Section 812 of the Strom Thurmond National Defense Authorization Act for FY 1999 (Public Law 105-261), enclosed is the required report for Department of Defense purchases from foreign entities in FY 2010. The report separately identifies the dollar value of items for which the Buy American Act was waived pursuant to any memorandum of understanding, the Trade Agreements Act of 1979, or any other international agreement to which the United States is a party.

A similar letter has been sent to the Speaker of the House and the congressional defense committees.

Sincerely,

  
Ashton B. Carter PO 5/5/11

Enclosure:  
As stated



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WASHINGTON, DC 20301-3010

ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

The Honorable John A. Boehner  
Speaker of the House  
U.S. House of Representatives  
Washington, DC 20515

Dear Mr. Speaker:

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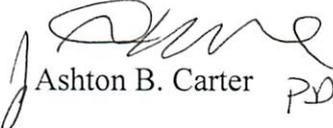
The Honorable Carl Levin  
Chairman  
Committee on Armed Services  
United States Senate  
Washington, DC 20510

Dear Mr. Chairman:

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Sincerely,

  
Ashton B. Carter PD 515111

Enclosure:  
As stated

cc:  
The Honorable John McCain  
Ranking Member



THE UNDER SECRETARY OF DEFENSE

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WASHINGTON, DC 20301-3010

ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

The Honorable Howard P. "Buck" McKeon  
Chairman  
Committee on Armed Services  
U.S. House of Representatives  
Washington, DC 20515

Dear Mr. Chairman:

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Ashton B. Carter PD 5/5/11

Enclosure:  
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cc:  
The Honorable Adam Smith  
Ranking Member



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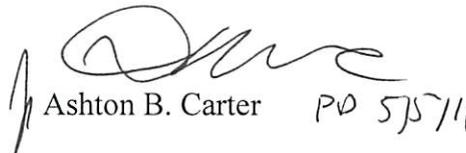
The Honorable Daniel K. Inouye  
Chairman  
Committee on Appropriations  
United States Senate  
Washington, DC 20510-6025

Dear Mr. Chairman:

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cc:  
The Honorable Thad Cochran  
Vice Chairman



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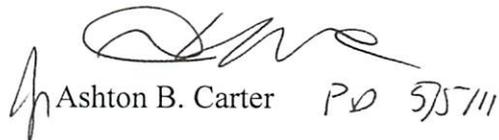
The Honorable Harold Rogers  
Chairman  
Committee on Appropriations  
U.S. House of Representatives  
Washington, DC 20515-6015

Dear Mr. Chairman:

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Sincerely,

  
Ashton B. Carter PD 5/5/11

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cc:  
The Honorable Norman D. Dicks  
Ranking Member



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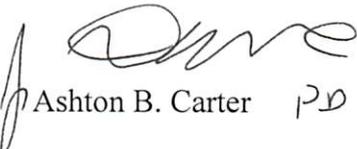
The Honorable Daniel K. Inouye  
Chairman  
Subcommittee on Defense  
Committee on Appropriations  
United States Senate  
Washington, DC 20510-6025

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ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

The Honorable C.W. Bill Young  
Chairman  
Subcommittee on Defense  
Committee on Appropriations  
U.S. House of Representatives  
Washington, DC 20515-6015

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Pursuant to Section 827 of the National Defense Authorization Act for FY 1997 (Public Law 104-201), as amended by Section 812 of the Strom Thurmond National Defense Authorization Act for FY 1999 (Public Law 105-261), enclosed is the required report for Department of Defense purchases from foreign entities in FY 2010. The report separately identifies the dollar value of items for which the Buy American Act was waived pursuant to any memorandum of understanding, the Trade Agreements Act of 1979, or any other international agreement to which the United States is a party.

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Ashton B. Carter P-3 5/15/11

Enclosure:

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cc:

The Honorable Norman D. Dicks  
Ranking Member

REPORT TO CONGRESS ON  
DEPARTMENT OF DEFENSE  
FISCAL YEAR 2010 PURCHASES  
FROM FOREIGN ENTITIES



Under Secretary of Defense for  
Acquisition, Technology and Logistics

April 2011

Preparation of this study/report cost the Department of Defense a total of approximately \$10,668 for FY 2011.

## **Background**

Section 827 of the National Defense Authorization Act for FY 1997 (Public Law 104-201), as amended by Section 812 of the Strom Thurmond National Defense Authorization Act for FY 1999 (Public Law 105-261), requires the Secretary of Defense to submit a report to Congress on the amount of Department of Defense (DoD) purchases from foreign entities in FY 2010. The report is to separately indicate the dollar value of items for which the Buy American Act (BAA) was waived pursuant to any reciprocal defense procurement memorandum of understanding (MOU), the Trade Agreements Act (TAA) or any international agreement to which the United States is a party.

## **Discussion**

The information presented in this report addresses FY 2010 and is based on data from the Federal Procurement Data System – Next Generation (FPDS-NG), data compiled and distributed by the DoD Defense Manpower Data Center, Statistical Analysis Information Division, and data published by the Defense Security Cooperation Agency (DSCA). The FPDS-NG data addresses contracting procedures, competition, financing, statutory requirements, socioeconomic programs and other information relating to DoD acquisitions.

### **Section 1 – All procurements from foreign entities**

DoD procurement actions recorded in FPDS-NG during FY 2010 totaled approximately \$366 billion. Of that amount, approximately \$28.1 billion, or 7.7 percent, was expended on purchases from foreign entities. A detailed breakout of the dollars by country is contained in Table 1.

The \$28.1 billion covers military hardware, subsistence, fuel, construction, services, and other miscellaneous items that are for use outside the United States. Defense equipment constitutes approximately 17 percent of the purchases from foreign entities. Fuel, services, construction, and subsistence account for approximately 27 percent, 15 percent, 10 percent, and 12 percent, respectively, or approximately 64 percent of the total purchases from foreign entities. Table 2 provides a breakout of the \$28.1 billion by category and percentage of total.

Based on DSCA data, foreign purchases of U.S. defense articles and services in FY 2010 totaled approximately \$25.2 billion in Foreign Military Sales and \$6.4 billion in non-Foreign Military Sales for a combined total of \$31.6 billion in Security Assistance Sales (SAS). Furthermore, data from the State Department outlined in Table 3 indicates that direct commercial sales over \$2 million to foreign entities equate to roughly \$13.5 billion. This data illustrates that sales to foreign entities are approximately 38 percent greater than purchases from foreign entities.

**Section 2 – Dollar value of items for which the BAA was waived pursuant to any MOUs, the TAA or other international agreements**

FPDS-NG data reflect that 38,498 waivers of the BAA were granted for articles manufactured outside the United States during FY 2010. The value of these waivers total approximately \$13.8 billion. These exceptions utilized included: (1) manufactured outside the United States for use outside the United States; (2) manufactured outside the United States – Resale; (3) manufactured outside the United States – Trade Agreements; (4) manufactured outside the United States – Commercial IT; (5) manufactured outside the United States – Public Interest Determinations; (6) manufactured outside the United States – Unreasonable Cost of Domestic End Product; and (7) manufactured outside the United States – Qualifying Country.

Table 4 provides a detailed breakout of the actions and dollars by waiver category and an explanation of the authority for each of the waiver categories.

**TABLE 1****DEPARTMENT OF DEFENSE PURCHASES FROM FOREIGN ENTITIES - FY 2010**

The following list includes ALL DoD purchases with foreign entities for supplies, services, fuel, and construction

Country Name	Actions	Dollars	Country Name	Actions	Dollars
AFGHANISTAN	26,765	\$4,232,135,452.73	CANADA	14,251	\$2,847,625,562.63
ALBANIA	8	\$444,240.61	CHAD	3	\$1,945,239.10
AMERICAN SAMOA [UNITED STATES]	12	\$34,231.16	CHILE	53	\$743,675.77
ANTIGUA AND BARBUDA	2	\$55,723.89	CHINA	9	\$123,560.28
ARGENTINA	27	\$1,964,967.58	COLOMBIA	801	\$39,835,942.90
ARMENIA	9	\$588,023.86	COMOROS	28	\$1,302,834.00
ARUBA [NETHERLANDS]	1	\$10,786.00	CONGO, DEMOCRATIC REPUBLIC OF THE	46	\$1,060,983.58
AUSTRALIA	80	\$29,484,513.41	CORAL SEA ISLANDS [AUSTRALIA]	1	-\$18,636.46
AUSTRIA	31	\$1,457,619.51	COSTA RICA	9	\$4,003,704.34
AZERBAIJAN	6	\$206,836.34	COTE D'IVOIRE	12	\$761,001.54
BAHAMAS, THE	4	-\$19,481.64	CROATIA	15	\$15,915,019.27
BAHRAIN	3,587	\$495,303,748.14	CUBA	12	\$3,374,631.39
BANGLADESH	111	\$4,434,199.96	CYPRUS	7	\$136,025.41
BARBADOS	12	\$180,957.45	CZECH REPUBLIC	4	\$114,950.00
BELGIUM	2,949	\$104,026,915.27	DENMARK	12,242	\$58,319,916.05
BELIZE	13	\$319,174.42	DJIBOUTI	207	\$18,390,439.19
BENIN	2	\$109,936.97	DOMINICA	12	\$279,795.36
BERMUDA [UNITED KINGDOM]	9	\$284,741.00	DOMINICAN REPUBLIC	84	\$1,700,828.96
BHUTAN	1	\$40,000.00	EAST TIMOR (TIMOR-LESTE)	26	\$501,191.21
BOLIVIA	1	\$201,876.93	ECUADOR	19	-\$86,872.15
BOSNIA AND HERZEGOVINA	117	\$1,446,562.14	EGYPT	339	\$49,816,038.89
BOTSWANA	2	\$14,996.68	EL SALVADOR	62	\$4,087,322.02
BRITISH INDIAN OCEAN TERRITORY	16	\$309,687.00	ESTONIA	12	\$1,421,742.68
BRITISH VIRGIN ISLANDS	4	\$94,405.22	ETHIOPIA	26	\$1,221,825.76
BRUNEI	12	\$429,048.92	FAROE ISLANDS [DENMARK]	1	\$373,125.00
BULGARIA	65	\$1,076,703.72	FINLAND	21	\$5,833,461.00
BURKINA FASO	38	\$1,598,654.53	FRANCE	3,594	\$382,420,185.32
CAMBODIA	187	\$5,346,427.30	GABON	35	\$5,249,859.48
CAMEROON	12	\$230,070.30	GAMBIA, THE	2	\$423,076.92
<b>Subtotal</b>	<b>34,083</b>	<b>\$4,881,811,019.40</b>	<b>Subtotal</b>	<b>31,933</b>	<b>\$3,446,876,429.44</b>

**DEPARTMENT OF DEFENSE PURCHASES FROM FOREIGN ENTITIES - FY 2010**

The following list includes ALL DoD purchases with foreign entities for supplies, services, fuel, and construction

Country Name	Actions	Dollars	Country Name	Actions	Dollars
GEORGIA	20	\$3,979,702.38	LAOS	128	\$10,753,472.95
GERMANY	51,384	\$1,720,095,025.12	LATVIA	30	\$2,182,941.79
GHANA	11	\$10,390,683.12	LEBANON	7	\$5,154,707.00
GREECE	337	\$672,331,883.39	LIBERIA	5	\$290,162.41
GREENLAND [DENMARK]	107	\$198,818,636.45	LITHUANIA	2	\$111,030.09
GUAM [UNITED STATES]	7	\$72,960.00	LUXEMBOURG	32	\$46,525,439.09
GUATEMALA	82	\$1,942,592.86	MACEDONIA	24	\$245,581.52
GUINEA-BISSAU	2	\$167,916.24	MALAWI	6	\$8,753,269.80
GUYANA	5	-\$5,775,293.03	MALAYSIA	50	\$623,774.12
HAITI	553	\$19,234,171.20	MALDIVES	3	-\$3,539,258.75
HEARD ISLAND AND MCDONALD ISLAND	1	\$0.00	MALI	10	\$310,364.23
HONDURAS	259	\$16,186,077.77	MALTA	6	\$260,980.62
HONG KONG	103	\$506,941.03	MAURITANIA	3	\$319,967.00
HUNGARY	26	\$355,033.62	MAURITIUS	2	-\$22,549.92
INDIA	26	\$254,377.35	MEXICO	5	\$191,745.71
INDONESIA	228	\$6,596,060.06	MICRONESIA, FEDERATED STATES OF	4	\$521,124.97
IRAN	2	\$170,782.00	MOLDOVA	4	\$825,266.39
IRAQ	13,209	\$1,948,436,962.68	MONGOLIA	21	\$3,987,346.93
IRELAND	5	\$46,501,554.25	MONTENEGRO	2	\$201,050.40
ISRAEL	235	\$124,426,526.25	MOROCCO	25	\$2,750,492.34
ITALY	8,251	\$343,560,955.07	MOZAMBIQUE	5	\$767,910.54
JAMAICA	7	-\$496,715.62	NAMIBIA	2	\$3,465.86
JAPAN	13,746	\$1,582,500,081.83	NETHERLANDS	2,249	\$10,239,495.87
JORDAN	93	\$7,092,977.02	NETHERLANDS ANTILLES [NETHERLANDS]	14	\$940,440.00
KAZAKHSTAN	24	\$42,827,288.32	NEW ZEALAND	23	\$3,242,154.00
KENYA	160	\$11,106,172.47	NICARAGUA	53	\$1,384,765.43
KIRIBATI	26	\$664,821.42	NIGERIA	8	\$270,823.56
KOSOVO	254	\$38,939,543.59	NIUE [NEW ZEALAND]	2	\$2,791.78
KUWAIT	18,233	\$2,698,181,379.51	NORTH KOREA	3	\$3,829.25
KYRGYZSTAN	23	\$85,663,582.99	NORWAY	89	-\$208,514,219.98
<b>Subtotal</b>	<b>107,419</b>	<b>\$9,574,732,679.34</b>	<b>Subtotal</b>	<b>2,817</b>	<b>-\$111,211,635.00</b>

**DEPARTMENT OF DEFENSE PURCHASES FROM FOREIGN ENTITIES - FY 2010**

The following list includes ALL DoD purchases with foreign entities for supplies, services, fuel, and construction

Country Name	Actions	Dollars	Country Name	Actions	Dollars
OMAN	50	\$12,771,212.37	SRI LANKA	1	\$440,390.00
PAKISTAN	32	\$11,096,025.66	SUDAN	1	-\$4,851.98
PALAU	8	-\$3,215,420.00	SURINAME	2	\$15,074.86
PANAMA	67	\$2,689,316.78	SVALBARD [NORWAY]	6	\$658,838.00
PAPUA NEW GUINEA	55	\$2,331,680.67	SWEDEN	65	\$70,487,164.31
PARAGUAY	16	\$801,851.79	SWITZERLAND	22,907	\$2,089,508,804.98
PERU	49	\$3,135,398.52	TAIWAN, PROVINCE OF CHINA	5	\$130,142.00
PHILIPPINES	1,204	\$30,293,124.01	TAJIKISTAN	2	\$2,111,410.00
POLAND	45	\$1,102,766.89	TANZANIA	11	\$108,727.20
PORTUGAL	451	\$20,120,279.98	THAILAND	3,000	\$56,344,602.96
QATAR	566	\$59,213,998.65	TOGO	4	\$314,775.63
ROMANIA	134	\$10,286,776.75	TONGA	1	\$0.00
RUSSIA	24	-\$340,770.79	TURKEY	737	\$47,240,704.77
RWANDA	1	\$407,421.00	TURKMENISTAN	2	\$11,874,879.82
SAINT KITTS AND NEVIS	5	\$123,396.50	TURKS AND CAICOS ISLANDS [UNITED KII	3	\$8,951,141.00
SAINT LUCIA	7	\$740,191.66	UGANDA	79	\$859,582.05
SAINT PIERRE AND MIQUELON [FRANCE]	1	\$2,162.96	UKRAINE	22	\$3,174,524.67
SAO TOME AND PRINCIPE	15	\$328,999.50	UNITED ARAB EMIRATES	3,379	\$2,324,535,365.42
SAUDI ARABIA	783	\$677,818,860.54	UNITED KINGDOM	7,064	\$2,157,095,478.85
SENEGAL	16	\$1,528,013.57	UNITED STATES	5,063	\$1,510,514,640.05
SERBIA	2	\$33,998.96	URUGUAY	12	\$956,924.00
SEYCHELLES	33	\$1,725,602.59	UZBEKISTAN	8	\$6,269,000.10
SIERRA LEONE	2	\$203,120.95	VANUATU	2	\$279,016.58
SINGAPORE	1,175	\$35,415,198.55	VIETNAM	100	\$5,219,672.52
SLOVAKIA	3	\$0.00	YEMEN	1	\$12,600.00
SLOVENIA	2	\$4,587.82	ZAMBIA	1	\$649,894.75
SOMALIA	3	\$117,669.00			
SOUTH AFRICA	6	-\$25,853,786.50	<b>Subtotal</b>	<b>42,478</b>	<b>\$8,297,748,502.54</b>
SOUTH KOREA	7,314	\$991,479,466.20			
SPAIN	4,071	\$188,073,502.00	<b>GRAND TOTAL</b>	<b>234,870</b>	<b>\$28,112,391,642.30</b>
<b>Subtotal</b>	<b>16,140</b>	<b>\$2,022,434,646.58</b>			

TABLE 2

## DoD PURCHASES FROM FOREIGN ENTITIES BY CLAIMANT CODE - FY 2009

DoD Claimant Program	Dollars	Percent
Air Frames and Spares	\$279,609,586.40	0.995%
Aircraft Engines and Spares	\$69,176,440.93	0.246%
Other Aircraft Equipment	\$363,235,752.65	1.292%
Missile and Space Systems	\$64,821,363.76	0.231%
Ships	\$214,654,670.80	0.764%
Combat Vehicles	\$2,925,521,888.23	10.407%
Non-Combat Vehicles	\$82,053,850.43	0.292%
Weapons	\$363,465,591.80	1.293%
Ammunition	\$185,847,223.73	0.661%
Electronics & Communication Equipment	\$259,816,081.08	0.924%
Petroleum	\$7,586,312,755.94	26.986%
Other Fuels & Lubricants	\$5,249,906.34	0.019%
Containers & Handling Equipment	\$204,030.88	0.001%
Textiles, Clothing, & Equipage	\$55,285,883.08	0.197%
Building Supplies	\$3,395,631.47	0.012%
Subsistence	\$3,486,977,068.82	12.404%
Transportation Equipment (Railway)	\$65,148.85	0.000%
Production Equipment	\$1,979,264.70	0.007%
Construction	\$2,793,587,618.45	9.937%
Construction Equipment	\$8,714,601.16	0.031%
Medical & Dental Supplies/Equipment	\$35,652,404.24	0.127%
Photographic Supplies/Equipment	\$419,644.46	0.001%
Materials Handling Equipment	\$30,882,844.01	0.110%
All Other Supplies/Equipment	\$5,028,842,142.76	17.888%
Services	\$4,264,301,578.45	15.169%
Not Coded	\$2,318,668.88	0.008%
<b>Overall Total</b>	<b>\$28,112,391,642.30</b>	<b>100.000%</b>

**Table 3****SALES OF SIGNIFICANT MILITARY EQUIPMENT (SME)  
TO FOREIGN ENTITIES OVER \$2 MILLION**

<b>Country</b>	<b>Sales</b>
Afghanistan	\$ 1,163,579,760.00
Australia	\$ 98,650,660.00
Bahrain	\$ 172,000,000.00
Belgium	\$ 59,000,000.00
Brazil	\$ 61,778,995.00
Bulgaria	\$ 3,723,538.00
Canada	\$ 2,567,370,837.00
Chile	\$ 15,900,000.00
Colombia	\$ 14,224,650.00
Ecuador	\$ 2,450,270.00
Egypt	\$ 27,748,383.00
Finland	\$ 91,178,796.00
France	\$ 56,802,782.00
Germany	\$ 426,017,975.00
Greece	\$ 3,385,621.00
Hungary	\$ 16,500,000.00
India	\$ 3,308,662.00
Indonesia	\$ 4,000,000.00
Iraq	\$ 531,120,209.00
Israel	\$ 100,964,126.00
Italy	\$ 302,374,760.00
Japan	\$ 713,071,563.00
Jordan	\$ 24,383,249.00
Kenya	\$ 6,908,784.00
Kuwait	\$ 55,444,069.00
Malaysia	\$ 6,958,558.00
Mexico	\$ 17,201,252.00
Morocco	\$ 24,863,088.00
Netherlands	\$ 226,951,692.00
New Zealand	\$ 59,008,340.00
Nigeria	\$ 17,459,514.00
Norway	\$ 47,325,200.00
Oman	\$ 3,000,000.00
Pakistan	\$ 10,100,000.00
Peru	\$ 8,750,296.00
Philippines	\$ 212,269,661.00
Poland	\$ 15,318,198.00
Portugal	\$ 87,666,498.00
Qatar	\$ 212,750,169.00
Romania	\$ 2,719,262.00
Saudi Arabia	\$ 171,393,426.00
Singapore	\$ 471,835,180.00
South Korea	\$ 2,642,950,202.00
Spain	\$ 204,974,094.00
Sudan	\$ 2,240,000.00
Sweden	\$ 30,384,092.00
Switzerland	\$ 23,000,000.00
Taiwan	\$ 36,972,607.00
Thailand	\$ 112,255,000.00
Turkey	\$ 594,654,409.00
United Arab Emirates	\$ 442,967,429.00
United Kingdom	\$ 1,289,621,244.00
<b>TOTAL SME SALES</b>	<b>\$ 13,497,477,100.00</b>

**Table 4****WAIVERS OF THE BUY AMERICAN ACT FOR DoD PURCHASES  
OF MANUFACTURED ARTICLES IN FISCAL YEAR 2010**

<b>Waiver Authority</b>	<b>Number</b>	<b>Dollars</b>	<b>% of Total</b>
Use outside the U.S.	26,969	\$ 13,041,444,009.67	82.5%
Resale	1,721	\$135,983,672.83	0.9%
WTO GPA and Free Trade Agreements	1,100	\$353,569,323.00	2.2%
Commercial IT	3,110	\$263,063,239.52	1.7%
Public Interest Exception	187	\$16,870,458.68	0.1%
Domestic Non-availability Determinations	1,980	\$609,693,494.38	3.9%
Unreasonable Cost	132	\$21,913,391.64	0.1%
Qualifying Countries	3,299	\$1,367,764,905.49	8.7%
<b>Total</b>	<b>38,498</b>	<b>\$15,810,302,495.21</b>	<b>100%</b>