



OFFICE OF THE UNDER SECRETARY OF DEFENSE
3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

ACQUISITION
TECHNOLOGY
AND LOGISTICS

DEC 23 2005

DPAP/P

MEMORANDUM FOR DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES
DEPUTY ASSISTANT SECRETARY OF THE ARMY
(POLICY AND PROCUREMENT), ASA(ALT)
DEPUTY ASSISTANT SECRETARY OF THE NAVY
(ACQUISITION MANAGEMENT), ASN(RDA)
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE
(CONTRACTING), SAF/AQC

SUBJECT: Upcoming Changes in the Contracting Career Field Level II Training Requirements

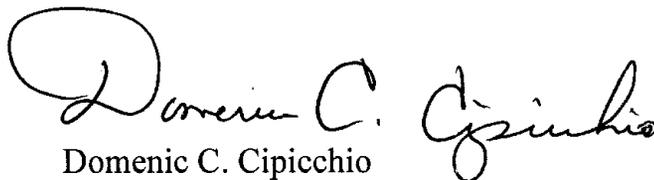
The Defense Acquisition University (DAU) is transforming the contracting curriculum to incorporate new competencies necessary to develop a motivated and agile workforce of contract business strategists. The new Level I and Level III certification curricula are deployed and the new Level II certification curriculum is in the final development stages.

The current core contracting curriculum for Level II certification-- CON 202, Intermediate Contracting; CON 204, Intermediate Contract Pricing; and CON 210, Government Contract Law-- will be replaced with a new core curriculum in Fiscal Year (FY) 2007 (see attachment). DAU is advising students registering for Level II courses in FY 2006 of the planned changes and of the possibility that the current core courses may not be offered by DAU after FY 2006. The students are being advised to make every effort to complete all three of the current Level II core courses by the end of FY 2006.

The Contracting Functional Integrated Product Team, which includes representatives from the Military Departments and Defense Agencies, is working with DAU to develop a transition strategy and conversion matrix for the transition. I solicit your help in getting the word out to the workforce and ensuring priority for the current core contracting courses is given to individuals in the contracting career field who are most in need of the current core courses for Level II contracting certification.



If you have any questions regarding this matter, please contact Ms. Teresa Brooks at teresa.brooks@osd.mil or 703-681-8309.

A handwritten signature in black ink, reading "Domenic C. Cipicchio". The signature is fluid and cursive, with a large initial "D" and a stylized "C" for "Cipicchio".

Domenic C. Cipicchio
Acting Director, Defense Procurement
and Acquisition Policy

Attachment:

As stated

cc: Army Director, Acquisition Career Management (SAAL-ZB)
Navy Director, Acquisition Career Management (ASN/RDA)
Air Force Director, Acquisition Career Management (SAF/AQX)
DoD Director, Acquisition Career Management (DAU/AWCM)



CON Level Two

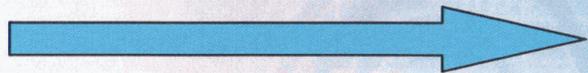
CON 214

24 Hrs

60 Days

Business Relationships
Strategic Sourcing,
Spend Analysis,
Risk Management,
Contract Financing
Source Selection
Contractor Responsibility

Self-Paced DL



CON 215 - 8 Days

Service Case
Communication
Teaming & Leadership
Contract Business
Relationships
Customer Analysis
Spend Analysis
Multiple Award IDIQ
Formal Source Selection

Classroom



CON 218 - 9.5 Days

Supply Case
Cradle to Grave
Incentive Contract
Cost Analysis
Negotiations
Presentations
Legal Issues
Contract Management

Classroom

Knowledge Sharing

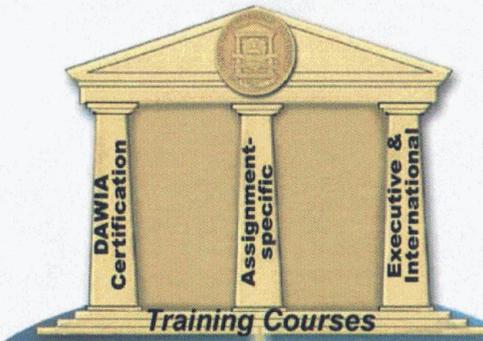
- AKSS (Deskbook)
- Acquisition Community Connection
- DAU Virtual Library

Performance Support

- Consulting
- Rapid Deployment Training (RDT)
- Targeted Training

Continuous Learning

- Continuous Learning Modules
- Conferences and Symposiums



CON 217

40 Hrs

60 Days

Intro to Cost Analysis
Quantitative Techniques
Indirect Costs
Acctg. & Est. Systems
Audits,
FCCM
Profit Analysis
Negotiations

Self-Paced DL



CON 216

30 Hrs

60 Days

Contract Law,
Fiscal Law,
Protests,
Assignment of Claims,
Subcontracting,
Dispute & claims
Fraud,
Debt,
Terminations,

Self-Paced DL