



## OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3000

MAP - 1 2016

ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS  
COMMAND, (ATTN: ACQUISITION EXECUTIVE)  
COMMANDER, UNITED STATES TRANSPORTATION  
COMMAND, (ATTN: ACQUISITION EXECUTIVE)  
ASSISTANT SECRETARY OF THE ARMY  
(ACQUISITION, LOGISTICS AND TECHNOLOGY)  
ASSISTANT SECRETARY OF THE NAVY  
(RESEARCH, DEVELOPMENT AND ACQUISITION)  
ASSISTANT SECRETARY OF THE AIR FORCE  
(ACQUISITION)  
DIRECTORS OF THE DEFENSE AGENCIES  
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Acquisition Compliance Scorecard 1<sup>st</sup> Quarter Fiscal Year 2016

Better Buying Power (BBP) has implemented best practices to strengthen the Defense Department's buying power, improve industry productivity, and provide an affordable, value-added military capability to the Warfighter. One key to strengthening the Department's BBP is to track competition, contractor past performance and the use of Defense Federal Acquisition Regulation Supplement (DFARS) Clause for Safeguarding Covered Defense Information and Cyber Incident Reporting. We provide these contract scorecards/metrics for your visibility and to improve compliance. These metrics are reported to the Office of Management and Budget as part of DoD's Agency Priority Goal for Reform the Acquisition Process, the Office of Federal Procurement Policy, the Deputy Chief Management Officer as part of the DoD Agency Strategic Plan Fiscal Years 2015-2018 Version 1.0, and/or to the Under Secretary of Defense for Acquisition, Technology and Logistics (USD (AT&L)). To streamline communication of these scorecard results, I am combining the competition, contractor past performance and the DFARS Clause for Safeguarding Covered Defense Information and Cyber Incident Reporting compliance into a single quarterly report. The attached quarterly results are summarized below and will be posted on the DPAP webpage, <http://www.acq.osd.mil/dpap/>, under "Hot Topics" Scorecards.

### **Competition Scorecard**

Competition remains a recurring agenda item at the Business Senior Integration Group (B-SIG) meetings. To increase visibility and ensure your organization's continued contribution to the Department achieving its competition goal, the first quarter Fiscal Year (FY) 2016 competition results for the Department and each component is attached. The FY 2016 Department and Component competition goals are listed for comparison. In addition, the competition scorecard provides a comparison of 1st Quarter of FY 2016 to 1st Quarter of FY 2015. The metrics are derived from the standard competition report using data from Federal Procurement Data System - Next Generation (FPDS-NG) as of February 11, 2016.

## **Past Performance Scorecard**

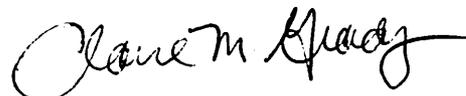
Timely reporting of quality past performance assessments remains extremely important because the Department's source selection officials rely on this information to make best value source selection decisions. The attached spreadsheet identifies the Past Performance Information Retrieval System compliance metrics as of December 28, 2015, and compares the 4<sup>th</sup> Quarter FY 2015 data of 83.31% against the 1<sup>st</sup> Quarter data of FY 2016 of 82.94% for a decrease of 0.36%. The Department's goal is set by Office of Federal Procurement Policy and for FY 2016 is 100%.

## **Safeguarding Covered Defense Information and Cyber Incident Reporting Scorecard**

In order to strengthen the Department's procurement and acquisition cybersecurity standards, and the BBP 3.0 initiative to ensure cybersecurity of our networks and systems, the Department needs to protect its unclassified information while it resides on or transits through a contractor's internal information system. DFARS Clause 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting, was amended (and renamed) on August 26, 2015, and again on December 30, 2015, to expand the scope of information requiring protections to all covered defense information, and to update the required security protections.

DFARS Clause 252.204-7012 is prescribed for use in all solicitations and contracts. As an element in the DoD Agency Strategic Plan, we are tracking the inclusion of DFARS Clause 252.204-7012 in new awards in the Clause Compliance Scorecard for DFARS Clause 252.204-7012. The summary of results for FY 2015 and results for 1<sup>st</sup> Quarter FY 2016 are attached. I appreciate the effort agencies have taken to improve their compliance, but we have a long way to go to achieve our goal of 95% compliance.

Questions regarding the Competition Scorecard should be directed to Mr. Larry McLaury at larry.j.mclaury2.civ@mail.mil or (703) 697-6710; Past Performance Scorecard to Mr. Greg Snyder at gregory.d.snyder.civ@mail.mil or (703) 614-0719; and Safeguarding Covered Defense Information Scorecard to Ms. Mary Thomas at mary.s.thomas.civ@mail.mil or (703) 693-7895.



Claire M. Grady  
Director, Defense Procurement  
and Acquisition Policy

Attachments:  
As stated

cc:

Under Secretary of Defense for Acquisition,  
Technology and Logistics

Principal Deputy Under Secretary of Defense for Acquisition,  
Technology and Logistics

Deputy Assistant Secretary of the Army  
(Procurement)

Deputy Assistant Secretary of the Navy  
(Acquisition and Procurement)

Deputy Assistant Secretary of the Air Force  
(Contracting)

Deputy Assistant Secretary of Defense for  
Systems Engineering

Deputy DoD Chief Information Officer for  
Cybersecurity

Director for Defense Intelligence for  
Intelligence and Security

## Competition Scorecard 1Qtr FY2016

Contracting Agency	Total Actions	Total Dollars	Competed Dollars	FY 2016	FY 2016	Not Completed Dollars	Non-Compete Weight
				Compete %	Goal %		
DEPT OF THE AIR FORCE	24,376	\$ 13,954,761,101	\$ 3,701,385,402	26.5%	40.3%	\$ 10,252,825,605	29%
DEPT OF THE ARMY	44,629	\$ 13,525,170,449	\$ 5,666,029,071	41.9%	61.0%	\$ 7,859,141,401	22%
DEPT OF THE NAVY	51,879	\$ 19,609,734,346	\$ 6,076,736,826	31.0%	45.0%	\$ 13,533,021,427	38%
DEFENSE LOGISTICS AGENCY	516,966	\$ 6,415,455,357	\$ 5,246,307,041	81.8%	86.1%	\$ 1,169,148,316	3%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	290	\$ 178,725,631	\$ 81,556,294	45.6%	77.5%	\$ 97,169,337	0%
DEFENSE COMMISSARY AGENCY	1,312	\$ 31,751,072	\$ 19,149,054	60.3%	56.1%	\$ 12,602,018	0%
DEFENSE CONTRACT MANAGEMENT AGENCY	108	\$ 7,046,827	\$ 5,200,647	73.8%	74.9%	\$ 1,846,181	0%
DEFENSE FINANCE AND ACCOUNTING SERVICE	171	\$ 24,477,053	\$ 16,897,974	69.0%	80.0%	\$ 7,579,079	0%
DEFENSE HEALTH AGENCY	1,223	\$ 3,837,140,725	\$ 3,301,153,072	86.0%	90.8%	\$ 535,987,653	2%
DEFENSE HUMAN RESOURCES ACTIVITY	74	\$ 26,655,970	\$ 12,329,641	46.3%	49.2%	\$ 14,326,329	0%
DEFENSE INFORMATION SYSTEMS AGENCY	4,825	\$ 1,017,393,506	\$ 519,126,953	51.0%	70.6%	\$ 498,269,115	1%
DEFENSE MEDIA ACTIVITY	93	\$ 8,078,093	\$ 4,159,536	51.5%	70.7%	\$ 3,918,557	0%
DEFENSE MICROELECTRONICS ACTIVITY	111	\$ 60,602,201	\$ 59,261,874	97.8%	91.2%	\$ 1,340,328	0%
DEFENSE SECURITY COOPERATION AGENCY	63	\$ 6,406,464	\$ 6,149,500	96.0%	66.2%	\$ 256,964	0%
DEFENSE SECURITY SERVICE	32	\$ 2,004,765	\$ 1,336,685	66.7%	72.1%	\$ 668,080	0%
DEFENSE THREAT REDUCTION AGENCY	274	\$ 82,650,120	\$ 64,423,614	77.9%	90.2%	\$ 18,261,108	0%
DEPT OF DEFENSE EDUCATION ACTIVITY	1,217	\$ 8,317,205	\$ 6,473,396	77.8%	84.4%	\$ 1,843,809	0%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	32	\$ 11,195,807	\$ 12,591,068	112.5%	74.7%	\$ (1,395,261)	0%
MISSILE DEFENSE AGENCY	1,189	\$ 1,779,143,133	\$ 637,506,652	35.8%	50.5%	\$ 1,141,636,481	3%
U.S. SPECIAL OPERATIONS COMMAND	1,291	\$ 373,917,145	\$ 296,426,181	79.3%	75.0%	\$ 77,490,964	0%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	72	\$ 2,650,336	\$ 2,617,028	98.7%	53.6%	\$ 33,308	0%
USTRANSCOM	1,874,171	\$ 1,211,413,220	\$ 1,174,763,870	97.0%	98.0%	\$ 36,649,350	0%
WASHINGTON HEADQUARTERS SERVICES	1,548	\$ 165,158,799	\$ 77,210,224	46.7%	58.9%	\$ 87,948,575	0%
<b>DEPARTMENT OF DEFENSE TOTAL</b>	<b>2,525,946</b>	<b>\$ 62,339,849,326</b>	<b>\$ 26,988,791,603</b>	<b>43.3%</b>	<b>57.0%</b>	<b>\$ 35,350,568,721</b>	<b>100%</b>

Notes:  
 DCMA only covers procurement centers S5105A & S5121A  
 De-obligation of noncompetitive Dollars resulted in a greater than 100% competition rate

Legend >FY2016 Compete % Goal  
<FY2016 Compete % Goal

Contracting Agency	1st Q	1st Q	Delta
	FY 2016 Compete %	FY 2015 Compete %	
DEPT OF THE AIR FORCE	26.5%	29.8%	-3.3%
DEPT OF THE ARMY	41.9%	46.6%	-4.7%
DEPT OF THE NAVY	31.0%	30.3%	0.7%
DEFENSE LOGISTICS AGENCY	81.8%	85.3%	-3.5%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	45.6%	59.7%	-14.0%
DEFENSE COMMISSARY AGENCY	60.3%	59.5%	0.8%
DEFENSE CONTRACT MANAGEMENT AGENCY	73.8%	89.7%	-15.9%
DEFENSE FINANCE AND ACCOUNTING SERVICE	69.0%	94.2%	-25.2%
DEFENSE HEALTH AGENCY	86.0%	89.5%	-3.4%
DEFENSE HUMAN RESOURCES ACTIVITY	46.3%	39.0%	7.2%
DEFENSE INFORMATION SYSTEMS AGENCY	51.0%	43.3%	7.7%
DEFENSE MEDIA ACTIVITY	51.5%	66.5%	-15.0%
DEFENSE MICROELECTRONICS ACTIVITY	97.8%	83.0%	14.8%
DEFENSE SECURITY COOPERATION AGENCY	96.0%	56.7%	39.3%
DEFENSE SECURITY SERVICE	66.7%	26.9%	39.8%
DEFENSE THREAT REDUCTION AGENCY	77.9%	83.9%	-5.9%
DEPT OF DEFENSE EDUCATION ACTIVITY	77.8%	82.5%	-4.7%
JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	112.5%	52.5%	59.9%
MISSILE DEFENSE AGENCY	35.8%	49.7%	-13.9%
U.S. SPECIAL OPERATIONS COMMAND	79.3%	73.6%	5.7%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	98.7%	93.3%	5.5%
USTRANSCOM	97.0%	99.8%	-2.8%
WASHINGTON HEADQUARTERS SERVICES	46.7%	65.7%	-19.0%
<b>DEPARTMENT OF DEFENSE TOTAL</b>	<b>43.3%</b>	<b>45.3%</b>	<b>-2.0%</b>

JIDA - De-obligation of noncompetitive Dollars resulted in a greater than 100% competition rate  
 Data for FY 2015 Q1 pulled on 02/11/2016

Legend >0%  
<0%

## Past Performance Scorecard 1Qtr FY2016

AGENCY CODE	AGENCY NAME	CONTRACT COUNT as of 2Oct15	CONTRACT COMPLETED COUNT as of 2Oct15	PERCENTAGE	CONTRACT COUNT as of 28Dec15	CONTRACT COMPLETED COUNT as of 28Dec15	PERCENTAGE	Delta	Overdue Reports
1700	DEPT OF THE NAVY	25395	19841	78.13%	26041	20122	77.27%	-0.86%	5919
2100	DEPT OF THE ARMY	47052	38619	82.08%	47777	39106	81.85%	-0.23%	8671
5700	DEPT OF THE AIR FORCE	13799	12562	91.04%	14016	12811	91.40%	0.37%	1205
9748	DEFENSE HUMAN RESOURCES ACTIVITY	132	131	99.24%	136	135	99.26%	0.02%	1
9760	TRICARE MANAGEMENT ACTIVITY (TMA)	17	8	47.06%	15	7	46.67%	-0.39%	8
9761	DEFENSE THREAT REDUCTION AGENCY (DTRA)	217	212	97.70%	226	222	98.23%	0.53%	4
9763	DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA)	496	447	90.12%	468	421	89.96%	-0.16%	47
9771	DEFENSE MICROELECTRONICS ACTIVITY (DMEA)	37	37	100.00%	43	43	100.00%	0.00%	0
9776	USTRANSCOM	331	319	96.37%	333	321	96.40%	0.02%	12
97AE	DEFENSE ADVANCED RESEARCH PROJECTS AGENCY (DARPA)	21	14	66.67%	22	15	68.18%	1.52%	7
97AK	DEFENSE INFORMATION SYSTEMS AGENCY (DISA)	1477	1435	97.16%	1547	1491	96.38%	-0.78%	56
97AS	DEFENSE LOGISTICS AGENCY	4006	3935	98.23%	4146	4046	97.59%	-0.64%	100
97AT	DEFENSE SECURITY COOPERATION AGENCY	39	31	79.49%	42	32	76.19%	-3.30%	10
97AV	DEFENSE SECURITY SERVICE	50	42	84.00%	53	47	88.68%	4.68%	6
97AZ	DEFENSE COMMISSARY AGENCY (DECA)	333	307	92.19%	367	314	85.56%	-6.63%	53
97BZ	DEFENSE FINANCE AND ACCOUNTING SERVICE (DFAS)	146	144	98.63%	145	144	99.31%	0.68%	1
97DH	DEFENSE HEALTH AGENCY (DHA)	222	70	31.53%	251	78	31.08%	-0.46%	173
97F1	DEFENSE MEDIA ACTIVITY (DMA)	45	29	64.44%	45	31	68.89%	4.44%	14
97F2	DEPT OF DEFENSE EDUCATION ACTIVITY (DODEA)	165	162	98.18%	197	189	95.94%	-2.24%	8
97F5	WASHINGTON HEADQUARTERS SERVICES (WHS)	714	505	70.73%	737	509	69.06%	-1.66%	228
97F7	JOINT IMPROVISED EXPLOSIVE DEVICE DEFEAT ORGANIZATION (JIEDDO)	31	13	41.94%	35	19	54.29%	12.35%	16
97HW	UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES (USUHS)	13	7	53.85%	14	9	64.29%	10.44%	5
97JC	MISSILE DEFENSE AGENCY (MDA)	158	157	99.37%	163	161	98.77%	-0.59%	2
97ZS	U.S. SPECIAL OPERATIONS COMMAND (USSOCOM)	356	324	91.01%	365	336	92.05%	1.04%	29
		95252	79351	83.31%	97184	80609	82.94%	-0.36%	16575
(does not include DLA) ODAs		5000	4394	87.88%	5204	4524	86.93%	-0.95%	680



# 1 Qtr FY2016 Scorecard for DFARS Clause 252.204-7012

	2015-Q1	2015-Q2	2015-Q3	2015-Q4	2016-Q1	2016-Q2	2016-Q3	2016-Q4
Army	33%	41%	51%	60%	71%			
Navy	46 %	87%	92%	93%	92%			
AF	22%	42%	62%	59%	64%			
DLA	82%	84%	84%	67%	16%			
DCMA	2%	83%	100%	89%	33%			
ODAs	26 %	63%	87%	86%	87%			
Total	65%	77%	79%	71%	34%			

Scorecard Goal		
Status	Lower	Upper
Green	92	100
Yellow	85	< 92
Red	0	< 85

Trending Totals (w/late modifications)	2014 Summary	2015-Q1	2015-Q2	2015-Q3	2015-Q4	2016-Q1	2016-Q2	2016-Q3	2016-Q4
Contracts w/clause info in EDA	251345	49099	56257	62695	85072	39273			
Contracts w/DFARS Clause 252.204-7012	131307	36007	43601	49480	60535	13339			
Scorecard %	52%	73%	78%	79%	71%	34%			