



DEPUTY UNDER SECRETARY OF DEFENSE
3015 DEFENSE PENTAGON
WASHINGTON, DC 20301-3015

MAR 13 2009

ACQUISITION AND
TECHNOLOGY

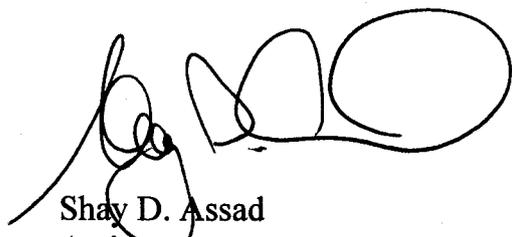
MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND (ATTN: ACQUISITION EXECUTIVE)
DEPUTY ASSISTANT SECRETARY OF THE ARMY
(POLICY AND PROCUREMENT), ASA(ALT)
DEPUTY ASSISTANT SECRETARY OF THE NAVY
(ACQUISITION & LOGISTICS MANAGEMENT),
ASN(RDA)
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE
(CONTRACTING), SAF/AQC
DIRECTORS, DEFENSE AGENCIES
DIRECTORS, DOD FIELD ACTIVITIES

SUBJECT: Study of Competed Contracts with a Single Offer

Having a reliable cost-effective industrial base and competition in contracting are long-standing objectives of the Department of Defense. Generally, the number of offers for a contract can be an indicator of the sufficiency of the industrial base and/or the level of competition. To better understand the meaning of this indicator, this office approved a study on the detailed reasons for single, rather than multiple, offers on competed contracts for services.

Members of the office of the Deputy Under Secretary of Defense (Industrial Policy) will be calling individual program and contracting offices for interviews to collect data and discuss specific contracts and task orders in support of this study. The interviews will be conducted by the staff of a Federally Funded Research and Development Center. We believe there are multiple reasons for single offers on competed contracts. The goal of this analysis is to categorize and quantify those reasons. Please encourage your staff to participate in these interviews.

My POC for this matter is Mr. Brad Nelson at 703-607-4059, or
bradley.nelson@osd.mil.


Shay D. Assad
Acting

