



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3000

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ACQUISITION,  
TECHNOLOGY  
AND LOGISTICS

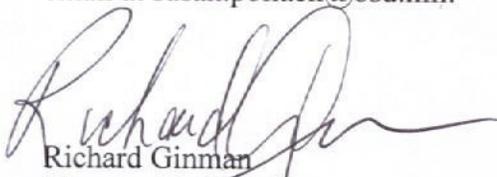
MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS  
COMMAND (ATTN: ACQUISITION EXECUTIVE)  
COMMANDER, UNITED STATES TRANSPORTATION  
COMMAND (ATTN: ACQUISITION EXECUTIVE)  
DEPUTY ASSISTANT SECRETARY OF THE ARMY  
(PROCUREMENT)  
DEPUTY ASSISTANT SECRETARY OF THE NAVY  
(ACQUISITION AND PROCUREMENT)  
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE  
(CONTRACTING)  
DIRECTORS OF THE DEFENSE AGENCIES  
DIRECTORS OF THE DOD FIELD ACTIVITIES

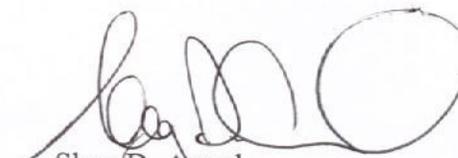
SUBJECT: Increasing Contracting Opportunities with the AbilityOne Program

In 2008, we challenged senior contracting officials to increase contract opportunities with AbilityOne participating nonprofit agencies. Through the personal commitment and exemplary leadership of DoD's workforce, the AbilityOne Program has experienced a 35% increase in sales to the Department over the past five years that created 7,000 jobs. Once again, we are challenging the workforce to increase business with the Program by finding new prime contract opportunities with AbilityOne in the remainder of this fiscal year, and by developing a long term strategy to increase business over the next five years.

A portion of the Department's growth with AbilityOne is attributable to the success of the Contract Management Services (CMS) requirement that is on the Procurement List. To date, the Department has issued 51 task orders under the CMS ID/IQ contract, resulting in jobs for 93 direct labor closeout specialists to include 27 wounded veterans, working at 14 nonprofit agencies. We commend the contracting activities that have awarded task orders, and encourage other activities to do the same. The AbilityOne Program has built a pipeline of more than 200 trained and ready personnel, and has the capacity to expand greatly.

We urge procurement officials to work with AbilityOne to open new markets similar to the CMS initiative, and to seek our assistance when necessary. The Department's increase in contract awards to AbilityOne participating nonprofit agencies has the direct and positive result of creating job opportunities for individuals who are blind or who have other significant disabilities. Our senior staff lead for AbilityOne policy is Ms. Susan Pollack at 703-697-8336, or email at [susan.pollack@osd.mil](mailto:susan.pollack@osd.mil).

  
Richard Ginman  
Director, Defense Procurement  
and Acquisition Policy

  
Shay D. Assad  
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