



GSA OASIS and the DoD 4th Estate

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Office of the Under Secretary for Acquisition Technology & Logistics (OUSD(AT&L))

Defense Procurement and Acquisition Policy, Services Acquisition (DPAP/SA)





OASIS OVERVIEW



What is OASIS?



OASIS Principles

- Multiple-award IDIQ Contracts that:
 - Provide a single platform across the Federal Government for acquisition of complex professional services with consistent terms and pricing
 - Allow maximum flexibility at the task order level
 - Are easy to use
 - Provide maximum support to Federal agencies
 - Maximize Small Business utilization
- OASIS is **NOT** a GSA schedule.
 - OASIS does not have labor rates. There is only a ceiling rate on sole source Time and Material task orders (e.g., 8(a) vendors, etc.)



What Do We Mean by “Complex?”

- Requirements that contain multiple disciplines;
- Requirements that contain significant IT components but are not IT requirements in & of themselves;
- Requirements that contain Other Direct Costs (ODCs);
- Requirements that need flexibility of contract type (such as cost-reimbursement or a hybrid of contract types); and
- Any one or combination of all of the above.



OASIS Family of Vehicles

- 2 Primary Groups – OASIS and OASIS SB
 - OASIS supports requirements that will not be set aside for small business
 - OASIS SB supports requirements that will be set aside for small business
- Each group has 7 Pools (separate multiple-award contracts) based on NAICS codes and associated small business size standards



OASIS Pool 1 NAICS Codes: Engineering, Environmental, and Other

CODE

TITLE

- 541330 Engineering Services
- 541810 Advertising Agencies
- 541820 Public Relations Agencies
- 541830 Media Buying Agencies
- 541840 Media Representatives
- 541850 Outdoor Advertising
- 541860 Direct Mail Advertising
- 541870 Advertising Material Distribution Services
- 541890 Other Services Related to Advertising
- 541910 Marketing Research and Public Opinion Polling
- 541990 All Other Professional, Scientific, and Technical Services



OASIS Pool 2 NAICS Codes:

CODE TITLE

- 541211 Offices of Certified Public Accountants
- 541213 Tax Preparation Services
- 541214 Payroll Services
- 541219 Other Accounting Services
- 541720 Research and Development in the Social Sciences and Humanities

*****Financial Improvement Audit Readiness (FIAR) contracts**



Other OASIS Pools and NAICS Codes:

- **Pool 3** – Engineering for Military and Aerospace Equipment and Military Weapons, Energy Services under the National Energy Policy Act, Engineering for Marine Engineering and Naval Architecture (NAICS 541330)
- **Pool 4** – R&D in Biotechnology, etc. (NAICS 541710, 541711, 541712)
- **Pool 5A** – R&D in Aircraft Parts, etc. (NAICS 541712)
- **Pool 5B** – R&D in Space Vehicles and Guided Missiles, etc. (NAICS 541712)
- **Pool 6** – R&D in Aircraft (NAICS 541712)



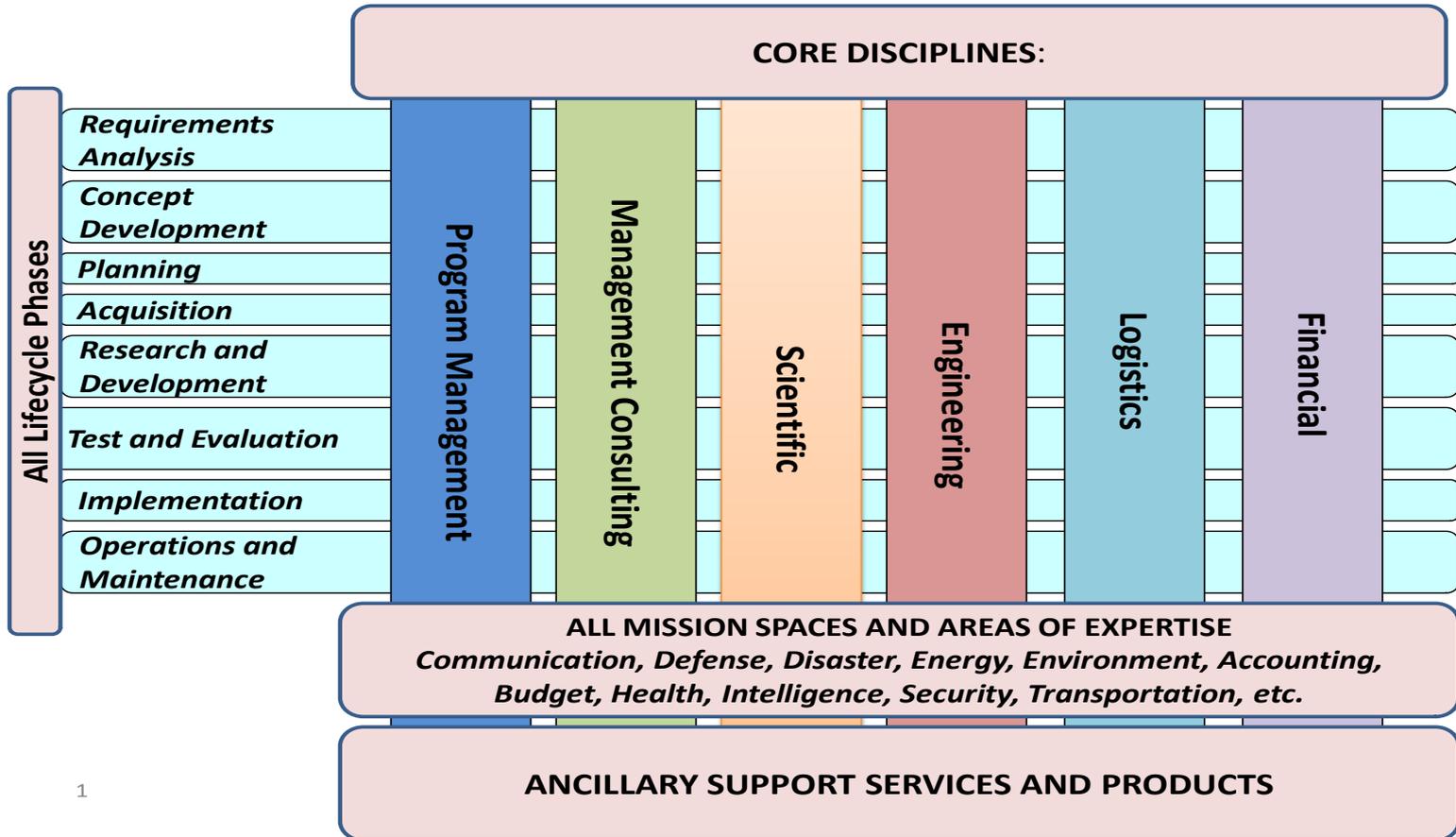
What Do I Use OASIS For?

- To obtain a TOTAL SOLUTION outcome for Professional Service-based requirements “**Across the Enterprise**”
- Cost-reimbursable professional service solutions that are not available on other GSA acquisition vehicles
- Only a 0.10% Contract Access Fee (CAF)
 - CAF applies to everything invoiced in the task order
 - Separate CAF CLIN in the solicitation



Across the Enterprise...

OASIS Program Architecture





Features, Flexibilities, and Benefits of OASIS



Labor Categories

- **STANDARDIZED LABOR CATEGORIES**

- Based upon OMB's Standard Occupational Classification (SOC) system
- Provides a common language to all offers received – allows for “apples-to-apples” comparisons for deeper understanding of what is being offered
- 4 Levels of expertise: Junior, Journeyman, Senior, and Subject Matter Expert in each OASIS Labor Category
- 127 SOC occupations among 26 OASIS Labor Categories and covering over 1,000 traditional industry job titles

- **CUSTOMIZED LABOR CATEGORIES:**

- Contracting officers still have the ability to customize labor categories or allow vendors to propose custom labor categories.
- Experience can be substituted for a degree, but a degree cannot be substituted for experience.
 - Example: The vendor can propose a bachelor's degree with 18 years experience when the requirement calls for a master's degree and 10 years experience.



On and Off Ramping

- Contractors may be on-ramped or off-ramped (which means added to the contracts or removed from the contracts)
- GSA OASIS will add 31 vendors to OASIS Small Business Pool 2 (Financial Services) in the near future. On-ramping will definitely occur at the 5-year point (early 2019).
- Can be used to replace contractors who are merged or purchased
- Can be used to replace SB contractors who outgrow their size standard on the SB contract. No contractors have been off-ramped to date.
- Can be used to include additional contractors if competition levels dip
- Can be used to eliminate non-performing contractors
- Can be used to create focused Sub-Pools within existing Pools when necessary



Flexibilities

- FAR 16.505 flexibility
- Allows all contract types
- Typically 2-3 proposals per RFP
- Allows inclusion of Agency and Organization specific terms and conditions/clauses/provisions at the task order level
- Allows for creation of customized labor categories at the task order level when necessary
- Allows support products and services to be included in a single task order when integral and necessary



Benefits

- Enables agencies to concentrate on missions rather than the acquisition itself
- Minimizes unnecessary proliferation of interagency and agency-wide IDIQ contracts. The proliferation of agency-specific IDIQs has also led to a proliferation of bridge contracts as they tend to fall behind schedule due to the complexity.
- Reduces lead time & administrative effort to acquire complex professional services
- Upon request, GSA will check to see if new task requirement is within scope early in pre-award. Turnaround is typically one day or less. GSA will check scope again just prior to award.
- Ensures accurate SB subcontracting credit through the establishment of Pools based upon size standard – ensures appropriate size standard for each task order
- Maximizes SB opportunities
- Protests not allowed under \$10 million. Over \$10 million, GSA OASIS staff can be used as a neutral third party to resolve issues that may become protests.
- Use of standardized dashboards. OASIS data can be analyzed against FPDS-NG data to identify missing task orders, modified task orders, and expired task orders.



Best Practices

- Early forecasting list of coming requirements. Requirements list or web link needs to be posted on OASIS itself. Otherwise, provide advanced notice of coming requirement(s) even though it may not be required under FAR 16.505.
- Regular outreach events with OASIS vendors. Use of draft RFPs to get early feedback. Industry Day for specific requirements.
- Streamline Requests for Information (RFIs) as much as possible. Just ask for the essential data. RFI should not resemble an RFP. Provide solicitation updates to all vendors responding to the RFI (e.g., Will OASIS be used? General estimate of when?).
- The higher the estimated dollar value on the task order, the more vendors will compete. If possible, avoid requirements for only 1-2 full-time equivalent (FTE) of personnel, even among the small business pools.
- During market research, do not ask for an “OASIS price list.” (OASIS is not a GSA schedule)
- Avoid attaching Past Performance tables or questionnaires within RFPs. OASIS firms have already been vetted. Use CPARS, if necessary.
- Do not ask for resumes. In general, the practice tends to give the advantage to the incumbent.
- ****OASIS Worst Case: Unforecasted requirement valued over \$10 million giving vendors 15 days or less to respond (sometime between Thanksgiving and Christmas).



GSA OASIS and the DoD 4th Estate

Memorandum of Agreement





DPAP MOU on Behalf of the 4th Estate

Fully executed on 6 June 2016



**MEMORANDUM OF UNDERSTANDING (MOU)
BETWEEN GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AND
OFFICE OF THE UNDER SECRETARY OF DEFENSE FOR ACQUISITION, TECHNOLOGY AND LOGISTICS,
DEFENSE PROCUREMENT AND ACQUISITION POLICY**

1. PURPOSE.

The purpose of this agreement is to establish an ordering level, and associated fee structure, between the General Service Administration (GSA) Federal Acquisition Service and the Office of the Under Secretary of Defense for Acquisition, Technology and Logistics (OUSD(AT&L)), Defense Procurement and Acquisition Policy (DPAP), for use of One Acquisition Solution for Integrated Services (OASIS) and OASIS-Small Business government-wide multiple award contracts (MAC's).

2. GENERAL.

- a. OUSD(AT&L) anticipates obligating in excess of \$500,000,000.00 during the first Contract Access Fee (CAF) computation period. For the OUSD(AT&L), the CAF computation will be based on the OASIS obligations from date of MOU execution through 31 December 2017 and then based on a 12-month period starting on 1 January 2018. This period shall be used to calculate the obligation dollars and assess the CAF for all task orders, and modifications thereto, awarded by OUSD(AT&L) during this period through OASIS and OASIS-Small Business. During the computation period the CAF shall be 0.10 percent in accordance with the GSA Memorandum, dated 29 May 2013, regarding OASIS contract access fees (Attachment 1). Fee computation includes OASIS and OASIS-Small Business task order obligations, and modifications thereto, issued within 4th Estate contracts, identified by having one of the Department of Defense Activity Address Codes (DoDAACs) beginning with "H" or "S" (Attachment 2). This fee structure applies to orders let by the OUSD(AT&L) and not using GSA contracting officers.
- b. At the conclusion of the first term as described in the previous paragraph, all obligations from the identified DoDAACs beginning with one of "H" or "S" will be used to set the CAF for the following computation period. OUSD(AT&L) shall be notified no later than 31 January 2017 of the appropriate CAF to be assigned for orders issued the following computation period. OUSD(AT&L) may dispute the assessment and provide GSA with their assessed sum of obligations. The Federal Procurement Data System-Next Generation report will be the final authority for the assessment of the OUSD(AT&L)'s yearly obligations. This assessment will be made in the same manner, on a 12 month basis, for each subsequent computation period. The fee established at the time the task order is awarded, with a separate contract line item (CLIN) titled "GSA OASIS CONTRACT ACCESS FEE," will remain unchanged for the base year and all option years of that task order regardless of the year in which the option is exercised.

3. RESPONSIBILITIES:

- a. OUSD(AT&L) will, though policy issued in accordance with its internal practices, identify the GSA OASIS and OASIS-Small Business contracts as a strategic sources of supply for complex, integrated professional services which fall within the scope of the contracts. As such, the OUSD(AT&L) will strongly encourage personnel to consider the OASIS contracts for applicable procurements, via DPAP Policy alerts, other communications, and ongoing partnership with GSA. However, each procurement conducted under the OASIS contracts will be supported by a determination of best procurement approach.
- b. GSA shall provide training, scope reviews, share templates, and best practices, as requested, related to usage of the OASIS contracts. Additionally, at the request of the OUSD(AT&L), the GSA OASIS Program Manager and/or Contracting Officer will support meetings and reviews. Meeting notifications will be provided at least 60 days prior by the OUSD(AT&L). This support shall be at the expense of GSA as it represents the costs for which the CAF is assessed.
- c. GSA will notify and coordinate with DPAP/Services Acquisition (SA) if planning to exercise the authority to off-ramp or on-ramp additional contractors to OASIS and/or OASIS-Small Business.

4. AGREEMENT AND ADMINISTRATION.

This agreement shall be in effect from the date of signature of this MOU and apply until rescinded by the OUSD(AT&L) or GSA, or is bilaterally modified by both parties. By signing this MOU, the OUSD(AT&L) certifies the anticipated obligation amount is accurate to the best of their ability and that the individual signing has responsibility for acquisition strategy and planning for the organization. GSA understands that actual obligations may vary based upon unanticipated events and/or factors outside the control of the OUSD(AT&L).

 06/06/2016
 Tiffany Hixson, SES Date
 Regional Commissioner
 and Professional Services Category Executive
 Federal Acquisition Service
 General Services Administration

 23 JUN 2016
 Claire M. Grady, SES Date
 Director, Defense Procurement
 and Acquisition Policy
 Office of the Under Secretary of Defense
 for Acquisition Technology and Logistics

Attachments:

- 1. Decision Paper, Fee Structure for the OASIS Program
- 2. 4th Estate Agencies and DoDAACs



Director, DPAP - Press Release Quote



Ms. Claire M. Grady has been the Director, Defense Procurement and Acquisition Policy (DPAP) since June 2015. She serves as the principal advisor to the Under Secretary of Defense for Acquisition, Technology and Logistics (USD AT&L) and the Defense Acquisition Board. She also leads policy for Department of Defense services acquisition. Ms. Grady is responsible for domestic, international, and contingency contract policy for the Department of Defense.

“OASIS has been employed successfully across the Department of Defense, particularly the Military Services, for some time. I am impressed with OASIS’ performance, in concert with the leadership emphasis within the Department of Defense on the effective management of professional services, to further mission and acquisition goals. This MOU not only paves the way for expanded usage by the 4th Estate, but also supports our commitment to cost-effectively meeting the Warfighter's needs, by securing the lowest fees for usage. We look forward to the 4th Estate employing OASIS and OASIS SB as additional tools to meet their needs for professional services.” said Claire Grady, Director, Defense Procurement and Acquisition Technology and Logistics, Policy for the Office of the Under Secretary of Defense.



4th Estate - Overview

- Includes agencies and field activities outside the military departments
- Procurement authority derives from the Director, Defense Procurement and Acquisition Policy (DPAP)
- Agencies have their own varying degrees of procurement authority and supplemental acquisition regulations and internal policies
- A few organizations (e.g., Joint Chiefs of Staff and some Unified Commands) procure all of their services through the military departments



Agencies and Field Activities Covered by the MOU (Abridged List)***

4 th Estate Agencies and Field Activities		
S -- ONLY ENDING WITH "A"	9763	DEFENSE CONTRACT MANAGEMENT ACTIVITY (DCMA)
S -- NOT ENDING WITH "A"	97AS	DEFENSE LOGISTICS AGENCY (DLA)
HX	9736	ARMY/AIR FORCE EXCHANGE SERVICE
HQ0117	9777	BUSINESS TRANSFORMATION AGENCY (BTA)
H91221 thru H91227	9775	CIVILIAN PERSONNEL MANAGEMENT SERVICE
HR	97AE	DEFENSE ADVANCED RESEARCH PROJECTS AGENCY (DARPA)
HQC and HDEC	97AZ	DEFENSE COMMISSARY AGENCY (DeCA)
HA	97AR	DEFENSE CONTRACT AUDIT AGENCY
HQ04	97BZ	DEFENSE FINANCE AND ACCOUNTING SERVICE (DFAS)
HC and H98249 thru H98400	97AK	DEFENSE INFORMATION SYSTEMS AGENCY (DISA)
HH	97DL	DEFENSE INTELLIGENCE AGENCY
HQ0028	97F1	DEFENSE MEDIA CENTER (DMC)
H94003	9771	DEFENSE MICROELECTRONICS ACTIVITY (DMEA)
HQ0013	97AT	DEFENSE SECURITY COOPERATION AGENCY (DSCA)
HS	97AV	DEFENSE SECURITY SERVICE
HD and HGD	9761	DEFENSE THREAT REDUCTION AGENCY (DTRA)
HE	97F2	DEPARTMENT OF DEFENSE EDUCATION ACTIVITY (DODEA)
HQ0006, H95001	97JC	MISSILE DEFENSE AGENCY (MDA)
HM	97AB	NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY (NGA)
HNS	97CG	NATIONAL SECURITY AGENCY/CENTRAL SECURITY SERVICE
HF	97EX	OFFICE OF THE INSPECTOR GENERAL
HT	9760	TRICARE MANAGEMENT ACTIVITY (TMA)
H92	97ZS	U.S. SPECIAL OPERATIONS COMMAND (USSOCOM)
HTC711	9776	U.S. TRANSPORTATION COMMAND (USTRANSCOM)
HU	97HW	UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES (USUHS)
HHM	9773	VIRGINIA CONTRACTING ACTIVITY / DEFENSE INTELLIGENCE AGENCY
HQ0034	97F5	WASHINGTON HEADQUARTERS SERVICES
Any prefix that does not match the above formats	9700	DEPARTMENT OF DEFENSE
<p>DODAACs specified above for 6 character are known DODAACs for the organization. There may be other DODAACs that belong to the same organization.</p>		

***Note:

See Updated and More Refined List for August 2015

DoDAACs must start with "H" or "S" in Task Order



4th Estate Rules of Engagement

- DPAP is not making OASIS a mandated or preferred use vehicle. However, it is “Highly Encouraged.”
- Agencies and field activities to make their own preferred use decisions regarding OASIS for a portfolio of Program and Administrative Management Services
- If not a preferred contract vehicle for a portfolio of like requirements, use of OASIS should still be addressed in a standard manner in market research and acquisition strategies.
- DPAP to facilitate, but not program manage. This includes assisting with training efforts, working issues with GSA OASIS, and the standardization of dashboards among the 4th Estate.



Major Spending by Organization

Based on PSC Codes R and B (FY14 Inventory of Contracted Services Data)

1. Defense Information Systems Agency (DISA) - \$2.538B
2. Office of Secretary of Defense (OSD) - \$862M
3. US Special Operations Command (SOCOM) - \$801M
4. Defense Threat Reduction Agency (DTRA) - \$491M
5. Defense Logistics Agency (DLA) - \$424M
6. Washington Headquarters Services (WHS) - \$229M
7. Missile Defense Agency (MDA) - \$163M
8. Defense Human Resources Activity (DHRA) - \$107M
9. Pentagon Force Protection Agency (PFPA) - \$83M
10. US Transportation Command (TRANSCOM) - \$48M
11. Defense Advanced Research Projects Agency (DARPA) - \$42M
12. Defense Legal Services Agency (DLSA) - \$37M
13. Defense Security Service (DSS) - \$34M
14. Defense Finance and Accounting Service (DFAS) - \$25M
15. Defense Security Cooperation Agency (DSCA) - \$24M

16. Defense Technical Information Center (DTIC) - \$21M
17. Defense Contract Management Agency (DCMA) - \$14M
18. Department of Defense Education Activity (DoDEA) - \$12M
19. Defense Media Activity (DMA) - \$8M
20. National Defense University (NDU) - \$7M
21. Defense Acquisition University (DAU) - \$7M
22. Defense Commissary Agency (DeCA) - \$5M
23. Department of Defense Inspector General (DoDIG) - \$5M
24. Defense Contract Audit Agency (DCAA) - \$0.2M

- Defense Intelligence Agency (DIA) - Classified
- National Reconnaissance Office (NRO) - Classified
- Defense Health Agency (DHA) - \$347M: Actively managed as a separate enterprise with components of Military Health System (MHS)

Total Potential Spend: \$5.988B



DPAP Next Steps

Present to 31 December 2016

- Distribute Information to Agencies and Activities
- Take Questions/Provide Further Guidance
- Facilitate Transition Period
 - Communications to Agencies
 - Overview Presentations
 - Analysis Assistance
- Monitor and Report to GSA OASIS Program Management Review annually





Questions



- **DPAP Action Officer**

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