



Top Five Services Vendors by Portfolio Group (FY13)

- **The top five overall Services Providers (vendors) are:**

1. Lockheed Martin
2. Northrop Grumman
3. Raytheon
4. Boeing
5. SAIC

- **Summary:**

- 29 different vendors in the Portfolio Groups' Top 5 account for \$53.2B (36%) of the \$148.8B total services spend (excludes Construction Services)
- All of the overall top five vendors were also in the top five for more than one portfolio group:
 - **Lockheed Martin** was included in five portfolio groups (totaling \$10.6B) and is the top vendor in Research & Development and Equipment Related Services;
 - **Northrop Grumman** was included in four portfolio groups (totaling \$5.5B);
 - **Raytheon** is in three portfolio groups (totaling \$4.4B);
 - **Boeing** is in two portfolio groups (totaling \$3.2B) and is top vendor in KBS
 - **SAIC** is in two portfolio groups (totaling \$2.7B)
- The top five vendors in Logistics Management and Medical Services account for over 60% of the total spend in each of those two portfolio groups
 - Medical Services is the most concentrated with 75% of the total dollars obligated to the Top 5 vendors

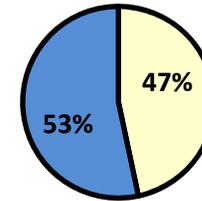


Top Five Services Vendors by Portfolio Group

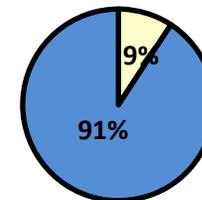
Transportation Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
UNITED LAUNCH ALLIANCE L.L.C.	\$1,045,250,000	12%
A.P. MOLLER - MARSK A/S	\$977,519,849	11%
FEDEX CORPORATION	\$869,050,323	10%
PATRIOT TEAM	\$598,473,410	7%
WORLD AIRWAYS INC.	\$557,355,467	6%
TOTAL (Top 5/ALL Vendors)	\$4,047,649,049	\$8,673,786,301.59

Facilities Related Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
EXELIS INC.	\$844,862,908	4%
BECHTEL PARSONS BLUE GRASS A JOINT VENTURE	\$401,535,206	2%
URS CORPORATION	\$354,763,531	1%
GREAT LAKES DREDGE & DOCK CORPORATION	\$297,218,272	1%
ITT CORPORATION	\$296,088,849	1%
TOTAL (Top 5/ALL Vendors)	\$2,194,468,765	\$23,796,554,464.55

Top 5 Vendors as Percent of Total Portfolio Spend



■ Top 5 Vendor ■ Rest of Vendors



■ Top 5 Vendor ■ Rest of Vendors



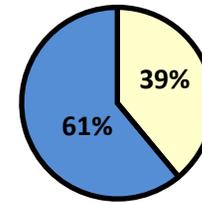
Top Five Services Vendors by Portfolio Group

Equipment Related Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
LOCKHEED MARTIN	\$1,548,862,168	10%
RAYTHEON	\$1,445,662,871	9%
BAE SYSTEMS PLC	\$1,387,070,881	9%
NORTHROP GRUMMAN	\$976,650,747	6%
L-3 COMMUNICATIONS	\$905,955,923	6%
TOTAL (Top 5/ALL Vendors)	\$6,264,202,590	\$16,074,241,714

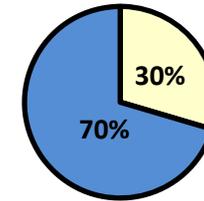
Electronic & Communications Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
HEWLETT-PACKARD	\$1,630,834,491	10%
LOCKHEED MARTIN	\$921,824,336	6%
SAIC INC.	\$852,538,901	5%
NORTHROP GRUMMAN	\$812,216,336	5%
RAYTHEON COMPANY	\$539,221,299	3%
TOTAL (Top 5/ALL Vendors)	\$4,756,635,363	\$16,096,232,383

Medical Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
HUMANA INC.	\$3,456,643,675	26%
HEALTH NET INC.	\$2,907,381,912	22%
TRIWEST HEALTHCARE ALLIANCE CORP.	\$1,818,775,644	14%
UNITEDHEALTH GROUP	\$1,256,945,212	9%
EXPRESS SCRIPTS HOLDING COMPANY	\$564,201,096	4%
TOTAL (Top 5/ALL Vendors)	\$10,003,947,538	\$13,299,924,596

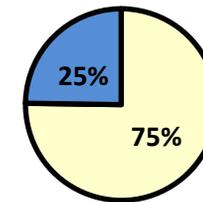
Top 5 Vendors as Percent of Total Portfolio Spend



■ Top 5 Vendor ■ Rest of Vendors



■ Top 5 Vendor ■ Rest of Vendors



■ Top 5 Vendor ■ Rest of Vendors



Top Five Services Vendors by Portfolio Group

Research and Development (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
LOCKHEED MARTIN	\$5,966,419,973	21%
RAYTHEON	\$2,365,563,012	8%
NORTHROP GRUMMAN	\$2,164,584,973	8%
BOEING	\$1,280,878,501	5%
UNITED TECHNOLOGIES CORPORATION	\$905,084,323	3%
TOTAL (Top 5/ALL Vendors)	\$12,682,530,781	\$28,164,365,106

Knowledge Based Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
BOEING COMPANY	\$1,912,656,076	6%
SAIC INC.	\$1,845,710,947	5%
LOCKHEED MARTIN CORPORATION	\$1,614,880,781	5%
NORTHROP GRUMMAN CORPORATION	\$1,594,229,610	5%
BOOZ ALLEN HAMILTON	\$985,755,782	3%
TOTAL (Top 5/ALL Vendors)	\$7,953,233,196	\$34,360,774,738

Logistics Management Services (FY13)		
Vendor	Top 5 Vendor DOLLARS	% of Portfolio Dollars
FLUOR CORPORATION	\$2,079,755,110	25%
VERITAS CAPITAL FUND II L.P.	\$1,956,995,020	23%
LOCKHEED MARTIN	\$537,838,499	6%
MANTECH INTERNATIONAL	\$483,743,397	6%
KBR INC.	\$278,066,069	3%
TOTAL (Top 5/ALL Vendors)	\$5,336,398,094	\$8,358,135,686

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