

Product Support: Our Strategic Advantage

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Summary

- **We face significant affordability/readiness challenges**
- **DoD has demonstrated ability to meet those challenges**
- **Key enabling pieces are all in place**
- **Our Mission: Carpe Diem!**

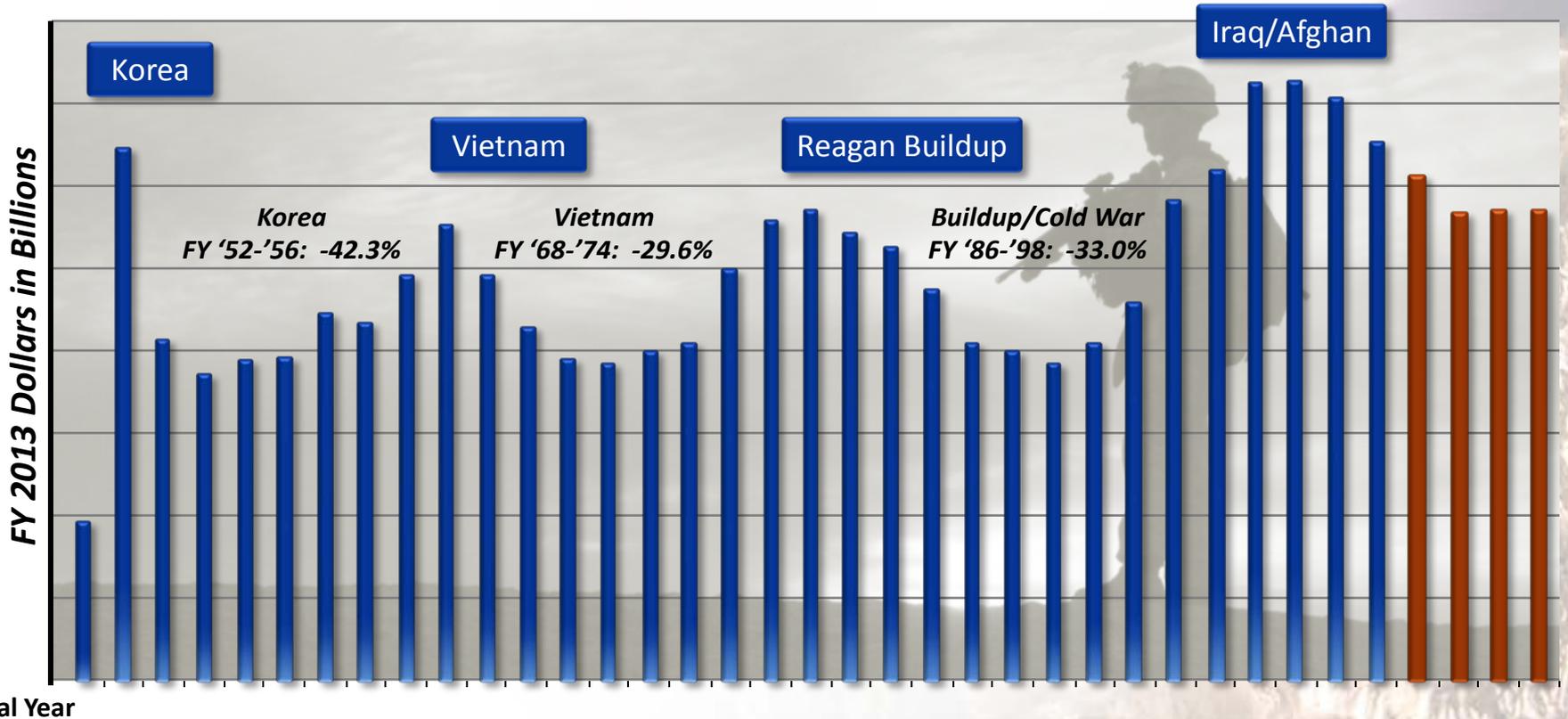
Agenda

- **Our Challenge**
- **Our Opportunities**
- **Our Way Ahead**

Our Challenge

Total Budget Trends*

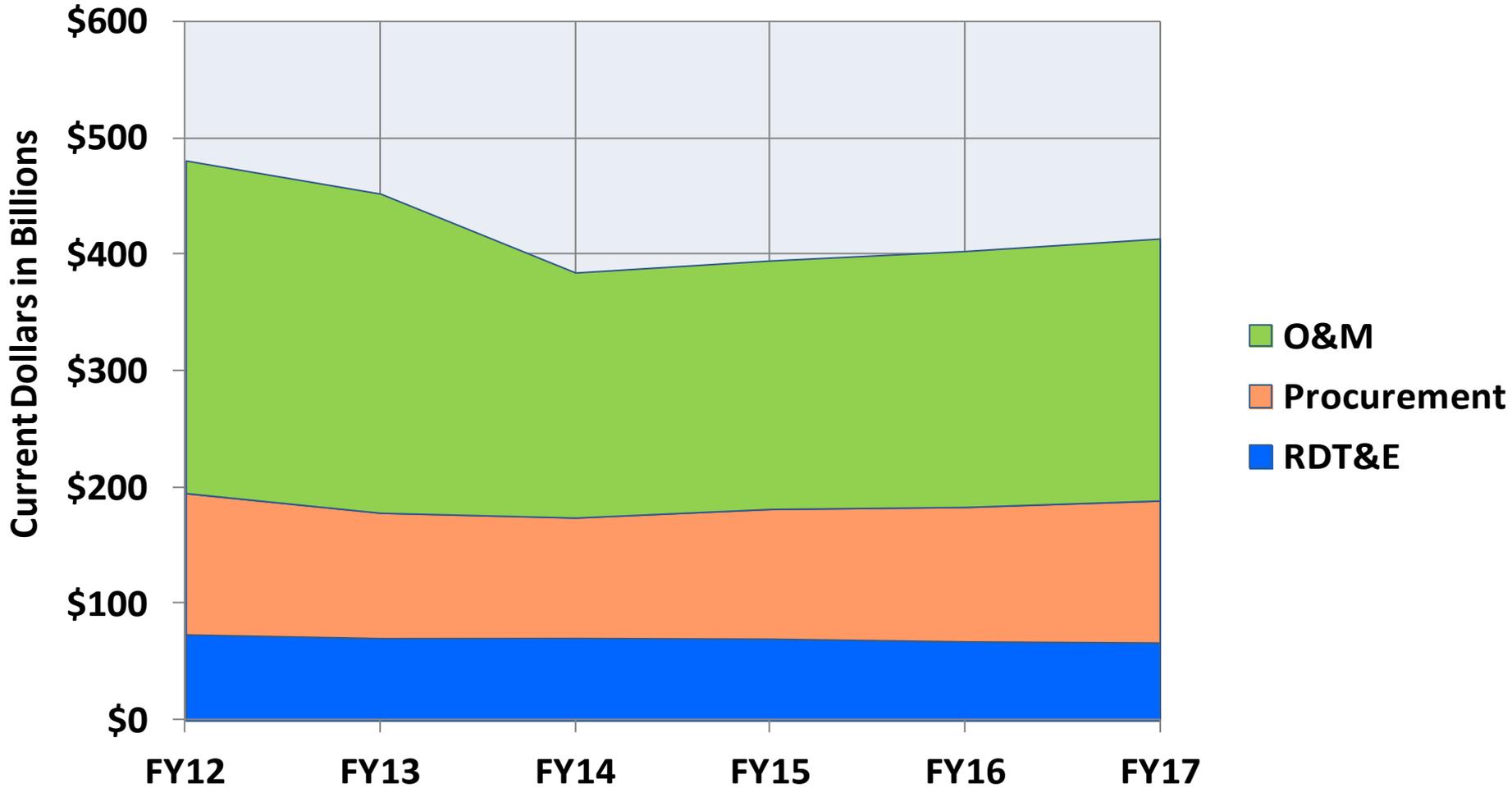
FY'10-'17: -21%/- \$156B



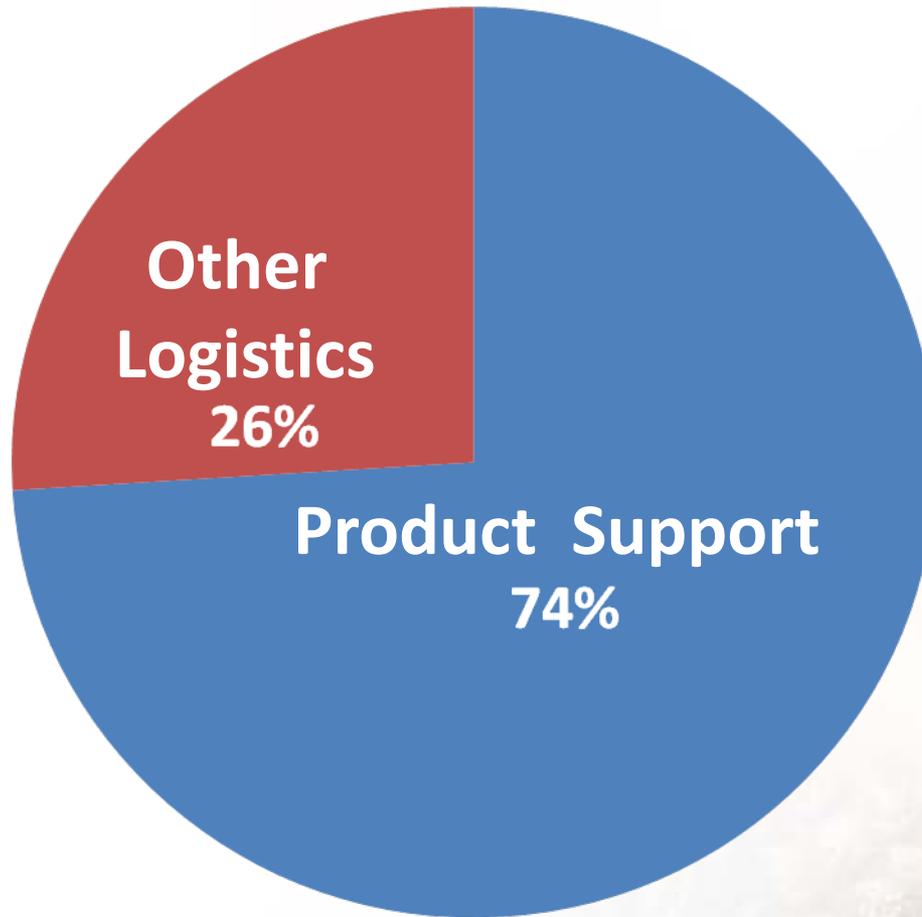
Projections (red bars) assume FYDP plus \$44.2 billion annual placeholders for beyond FY 2013

*Including supplemental and OCO funding

PB13 and FYDP



FY'12 DoD Logistics Spend*: ~ \$300B



*FY12 Base Budget and OCO; O&M plus procurement funded Mods/Upgrades

Our Opportunities

- ✓ **Statutory/policy framework**
- ✓ **Documented results**
- ✓ **Enabling Tools**

Our Opportunities

- **Fielded systems**
- **Government-industry partnerships**
- **Life cycle capability management**

Our Way Ahead

- **Attack fielded systems costs**
–as partners
- **Refine BCA process**
–as partners
- **Enhance mutual understanding**
–as partners

