

ASM RESEARCH

Information Solutions

extraordinary commitment, extraordinary results



Networking & Engineering
Technologies, Inc.



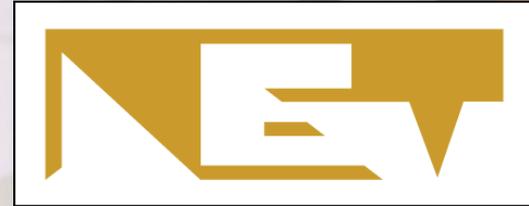
Mentor/Protégé Program

Learning through
Success

March 2012



- ★ **Corporate Profiles and Practice Areas**
- ★ **Our M/P Objectives**
- ★ **Our Team**
- ★ **M/P Agreement Accomplishments & Highlights**
- ★ **Contact Information**
- ★ **Q & A**



The ASM - N.E.T.-Morehouse mentor protégé partnership exemplifies the success of the Army Mentor/Protégé Program.





Long and Successful History

- We have been providing technical, SME and Professional Services to Government customers since 1979.

Committed and Engaged Ownership

- ASM is an Employee-Owned company, resulting in employees that are committed to the success of the work that ASM does for its customers, and a very high employee retention rate.

Financially Secure

- ASM is debt-free and operates in a fiscally conservative manner, contributing to us being able to offer our services at the lowest cost to the customer and successfully execute on fixed price contracts.

Nationwide Presence

- ASM Corporate Headquarters are located in Fairfax, VA and maintains field offices in other Virginia locations, Texas, New Jersey, and Kentucky. In addition numerous other staff are located across the US in numerous customer locations.

Educated and Experienced Workforce

- ASM aggressively pursues initiatives to hire and internally develop our workforce to be technology and SME thought leaders, and certified technology specialists; through recruiting at major colleges, retiring military, and investment in employee education.

100% Customer Retention

- ASM has a primary focus and value on focusing on our customer, and using continuous process improvement to provide quality products and services. This has resulted in our stellar 100% record of re-compete wins and customer retention



Department of the Army

- ★ Assistant Secretary of the Army (Manpower and Reserve Affairs)
- ★ Assistant Secretary of the Army Acquisition Technology and Logistics
- ★ Office of the Chief, US Army Reserve
- ★ Office of the Surgeon General of the Army
- ★ US Army Human Resources Command
- ★ US Army Medical Command
- ★ US Army National Guard Bureau
- ★ US Army Training and Doctrine Command
- ★ US Army, Deputy Chief of Staff, G-1 (Personnel)
- ★ US Army, Deputy Chief of Staff, G-3 (Operations)
- ★ US European Command
- ★ Walter Reed Army Medical Center



Department of Defense

- ★ Defense Acquisition Activity
- ★ Defense Logistics Agency
- ★ Defense Manpower Data Center
- ★ Military Health Systems (MHS)
- ★ Office of the Under Secretary of Defense, Acquisition Career Management
- ★ Under Secretary of Defense, Health Affairs



Department of the Navy

- ★ US Navy, Directory, Acquisition Career Management



Department of the Air Force

- ★ US Air Force, Acquisition Training Office



Department of Veterans Affairs



Department of Justice



Department of Homeland Security

Mentor Protégé Programs

Enabling Small businesses to expand the overall base of their marketplace participation has produced more jobs and increased national income.

- Army Mentor Program – ASM and Networking & Engineering Technologies, Inc. (NET)
- Veterans Affairs Mentor Program – ASM and Coley Federal
- SBA Mentor Program – ASM and VESA Health & Technology
- Justice Department Mentor Program – ASM and James Secure Solutions (JSS)



Mentor Protégé Agreement Objectives:

★ Security Infrastructure:

- ★ Facility Security Clearance
- ★ Personnel Security Clearances
- ★ Establishing a DoD-compliant security program
- ★ Implementing a Risk Management Program

★ Strategic Business Practices:

- ★ CMMI - Process Improvement Level III
- ★ Project Management Training

★ SharePoint Introduction:

★ Business Development:

- ★ Cost Proposal Development Assistance
- ★ Teaming Opportunities.

Networking & Engineering Technology

- ★ Established in 1997
- ★ Small Disadvantaged Business (SDB)
- ★ Top Secret Facility Clearance
- ★ Achieved CMMI Maturity Level 3
- ★ Provide Organizational Transformation Services and Information Technology Services



Organizational Transformation Services

- ★ **541611** – Business Management Consulting Services
- ★ **541618** – Utilities Management Consulting Services
- ★ **Enterprise-wide strategic planning**
- ★ **Business Process Reengineering / Continuous Process Improvement**
- ★ **Performance-Based Management**
- ★ **Change Management**

Information Technology Services

- ★ **518210** – Data Processing Services and Hosting
- ★ **541511** – Software Development & Maintenance
- ★ **541513** – ADP Facility Support Services
- ★ **541519** – Computer Related Services
- ★ **Application Development (Database Administration, Oracle, Access, SAS)**
- ★ **Website and Related Products Support**

Organizational Transformation

- ★ **WHS FFD** – Perform Detailed Business Analysis Enterprise Strategic Planning, Continuous Process Improvement, Performance Based Management; Led effort for attainment of DOD HPO designation
- ★ **WHS DFD** – Perform Enterprise Strategic Planning
- ★ **WHS ITMD*** – Perform Strategic Planning, Continuous Process Improvement, Performance-Based Management
- ★ **Army ITA** – Enterprise IT Strategic Planning
- ★ **JTF CAPMED** – Enterprise IT Strategic Planning

Information Technology

- ★ **ARNG*** – Developed web based medical tracking application that facilitated expedited processing of enlistment waiver requests
- ★ **AFRC*** – Developing Line of Duty (LOD) medical history tracking application
- ★ **ANG** – Modifying LOD medical history tracking application to comply with ANG's work-flow processes
- ★ **NRL*** – Performing Oracle Database Administration and Programming
- ★ **TMIP** – Upgraded and maintained IT Infrastructure for DHIMS

*Classified projects



- ★ **Army National Guard (ARNG) – N.E.T. Prime**
- ★ **Air Force Reserve Command (AFRC) – N.E.T. Prime**
- ★ **Air National Guard (ANG) – N.E.T. Prime**
- ★ **Consultant Advisory and Assistance and Technical (CATS) –
ASM Prime**
- ★ **Human Resources Support Services (HRSS) – ASM Prime**
- ★ **Transformation Twenty-one Total Technology (T4) – ASM Prime**



- ★ **Received Top Secret Facility Clearance**
- ★ **Achieved CMMI Maturity Level 3**
- ★ **Developed and implemented Project Management Processes**
- ★ **Implemented corporate SharePoint system which contains:**
 - ★ Corporate Experience,
 - ★ Past Performance data
 - ★ Employee Handbook
- ★ **Created Teaming Opportunities for both companies**



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