



# Department of Veterans Affairs



Mid-Atlantic Regional Council

Harrisburg, PA

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John Fedkenheuer



# VA's Mission

“With malice toward none, with charity for all, with firmness in the right as God gives us to see the right, let us strive on to finish the work we are in, to bind up the Nation’s wounds, **to care for him who shall have borne the battle, and for his widow and orphan**, to do all which may achieve and cherish a just and lasting peace among ourselves and with all nations.”

--Abraham Lincoln



# VA Profile

- FY 2011 Budget Request - \$125 Billion
- FY 2010 Budget – \$112.8 Billion
- FY 2009 Budget - \$96.8 Billion
- FY 2009 - \$12.8 Billion for Supplies/Services
- 23.8 Million+ Veterans; 39.1 Million Family
- 286,000 Employees – 2nd Largest
- 85,428 Volunteers- 11.6 million hours



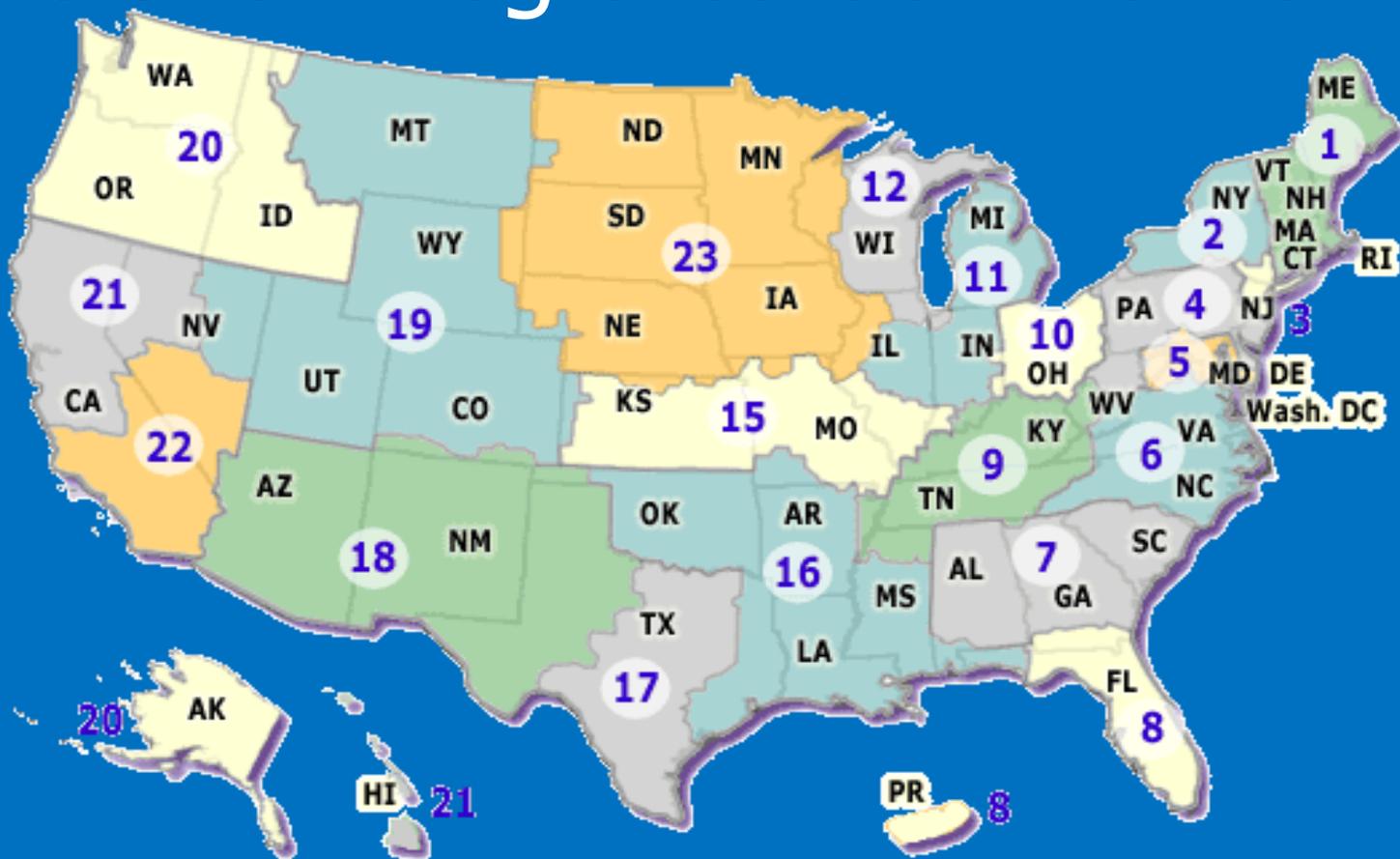
# VA Organizational Structure

- Veterans Health Administration (VHA)
- Veterans Benefits Administration (VBA)
- National Cemetery Administration (NCA)
- Staff Offices



# VHA Structure – “VISNs”

## Veterans Integrated Service Networks





## FY 2010 Goals & Accomplishments (October 1, 2009 – September 30, 2010)

Category	Secretary's Goals	VA Accomplishments
Small Business	33.5	35.7%
Small Disadvantaged Bus. (including Section 8(a))	5%	9.0%
Women-Owned SB	5%	3.2%
Veteran-Owned SB	12%	22.8%
Service-Disabled Veteran- Owned Small Business	10%	19.8%
HUBZone Small Business	3%	2.1%



## FY 2011 Goals & Accomplishments (October 1, 2010 – December 31, 2010)

Category	Secretary's Goals	VA Accomplishments
Small Business	33.5	47.6%
Small Disadvantaged Bus. (including Section 8(a))	5%	7.5%
Women-Owned SB	5%	4.6%
Veteran-Owned SB	12%	19.3%
Service-Disabled Veteran- Owned Small Business	10%	16.2%
HUBZone Small Business	3%	2.5%



## FY 2010 & 2011 Subcontracting Goals

Category	Secretary's Goals
Small Business	17%
Small Disadvantaged Bus. (including Section 8(a))	5%
Women-Owned SB	5%
Veteran-Owned SB	5%
Service-Disabled Veteran-Owned Small Business	3%
HUBZone Small Business	3%



# Veteran Entrepreneurship

1. P.L. 106-50, Veterans Entrepreneurship & Small Business Development Act of 1999
2. P.L. 108-183, Veterans Benefits Act of 2003
3. Executive Order 13360, the Service-Disabled Veterans Executive Order (October 20, 2004)



## Veteran Entrepreneurship

4. P.L. 109-461, Veterans Benefits, Healthcare & Information Technology Act of 2006), December 22, 2006; Effective June 20, 2007
5. The Veterans Small Business Verification Act (P.L. 111-275, Section 104) October 13, 2010



# VA Hierarchy of Small Business Programs\* (Open Market Acquisitions\*\*)

1. Service-disabled veteran-owned firms\*\*\*
2. Veteran-owned firms\*\*\*
3. HUBZone firms and 8(a) participants (parity)
4. All small business

\*\*Not applicable to FAR Part 8 Acquisitions

\*P.L. 109-461 \*\*\*Registered in VIP & Verified by VA



# P.L. 109-461 Set-Aside Authorities

## SDVOSB:

Competitive – Unlimited by dollar value

Sole-Source – Limited to \$5 million

## VOSB:

Competitive – Unlimited by dollar value

Sole Source – Limited to \$5 million



# VA's P.L. 109-461 Verification Program

- Responsible Organization
  - VA's Center for Veterans Enterprise
  - Contact: [VACVE@va.gov](mailto:VACVE@va.gov)
  - Help Desk support: 202-618-3765
- Locate Program Application Information:
  - [www.VetBiz.gov](http://www.VetBiz.gov) – click on Vendor Information Pages database
- Fully electronic and secure application process





# VA's P.L. 109-461 Verification Program

Who may apply:

Owners who are veterans, service-disabled veterans, or eligible surviving spouses

Eligible Term:

One year with no change in ownership

# Verification Logos In VIP





# P.L. 111-275, Section 104 -Veterans Small Business Verification Act

- Requires all Veteran and Service Disabled Veteran Owned Small Businesses in the VA database to be verified as to their status
- Notice was sent to VOSB/SDVOSB on December 12, 2010 informing them of the requirement-firms have 90 days to submit information to enable VA to verify their status



# Mentor Protégé Program

- Design to enhance the viability of SDVOSBs & VOSBs
- Not a funded program
- Protégé must be verified in VIP
- Non-Monetary incentives for VA Mentors (Evaluation Credit during Source Selection, Credit for assistance rendered against *one* contract's subcontracting plan )



# Mentor Protégé Program

- Thirty-six month agreements with a 36 month option
- Currently 19 Agreements with 6 still going through the approval process
- Next opening date is August 2011
- Check Website for updates



# VOSB & SDVOSB Status Protests

- 78 cases received since January 7, 2010
  - 71 completed
  - 45 sustained
  - 15 dismissed
  - 11 denied
- Most Common Finding
  - Failure to establish control of the business by eligible parties



# Federal Contractor Certification

- Joint Project of OSDBU and APTAC with the assistance of DAU
- Veteran Business Owners
- Implemented July 27, 2009
- Four Levels of Certifications
- Register with nearest participating PTAC



# The American Recovery and Reinvestment Act of 2009

- Total - \$1.151 Billion
- Total VOSB - \$863,325,000 (75%)
- Total SDVOSB - \$840,230,000 (73%)
- [www.va.gov/recovery](http://www.va.gov/recovery)



# Supplier Relationship Transformation

- Industry Challenge for “Best Ideas”
- Ideas/Concepts to meet VA’s “Top Challenges” and unspecified challenges
- Process to Accept and Evaluate Ideas
- Companies with best ideas invited to brief VA Executives
- <http://www.va.gov/vai2>



## 7th Annual National Veteran Small Business Conference & Expo

# Save the Date: August 15 - 18, 2011



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# 7<sup>th</sup> Annual National Veterans Small Business Conference

- August 15 – 18, 2011
- Ernest N. Morial Convention Center
- New Orleans, , LA
- Exceeding Expectations



VA OSDBU

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[www.va.gov/osdbu](http://www.va.gov/osdbu)

VA Center for Veterans Enterprise

1-866-584-2344

Verification - 202-303-3332

[www.VetBiz.gov](http://www.VetBiz.gov)

