

Removing Barriers—Paving the Way for Small Businesses Wanting to do Business with the Federal Government

**Dean Koppel, Assistant Director, Policy and Research
U. S. Small Business Administration
dean.koppel@sba.gov**

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Doing Business With The Government

- Know Your Market
- <http://www.SBA.Gov/GC> - Info on “Contracting” with ALL Agencies, SubK info and More
- <http://www.acq.osd.mil/osbp/> - DoD OSBP – Contracting w/DoD, POCs
- <http://www.osdbu.gov> – Lists all Directors of Small Business
- <https://www.fbo.gov> – Gov’t Point of Entry for Procurements >\$25K

Doing Business With The Government

- <https://www.bpn.gov/ccr> – Register Your Company in CCR and in CCR - SBA's dSBS – Plus on CCR - access to other Federal Internet Sites
- <https://orca.bpn.gov/> - Reps and Certs required in conjunction with CCR and when tendering an offer for a Fed Procurement

Screenshot SBA Government Contracting Home Page

<http://www.sba.gov/category/navigation-structure/contracting>

- Getting Started
- There are several basic steps every company should complete to increase their ability to contract in the marketplace. Follow the links below to prepare your company to do business with the government.
- [Am I a Small Business?](#)
- [Register for Government Contracting](#)
- [Getting a DUNS Number](#)
- [Determining Business Size](#)
- [Identifying Industry Codes](#)
- Working with the Government
- The government offers many tools to help small businesses build their potential to compete more successfully not only in the global economy but in the federal sector as well. The paths below will assist you in contracting with the government.
- [Small Business Certifications & Audiences](#)
- [Small Business Innovation Research](#)
- [Contracting Support](#)
- [Contracting Rulebook](#)
- Contracting Opportunities
- There are many ways to learn about services the government needs. The resources below will help you learn to identify, create and pursue potential business opportunities to help grow your company's business portfolio.
- [Sub-Contracting](#)
- [Federal Business Opportunities](#)
- [GSA Schedules](#)
- [Green Contracting](#)
- [Federal Procurement Database Systems- Next Generation](#)
- [USA Spends](#)
- [Manufacturing](#)
- [Energy Reduction](#)
- [Veteran & Service Disabled Owned](#)
- [Natural Resources Assistance Program](#)

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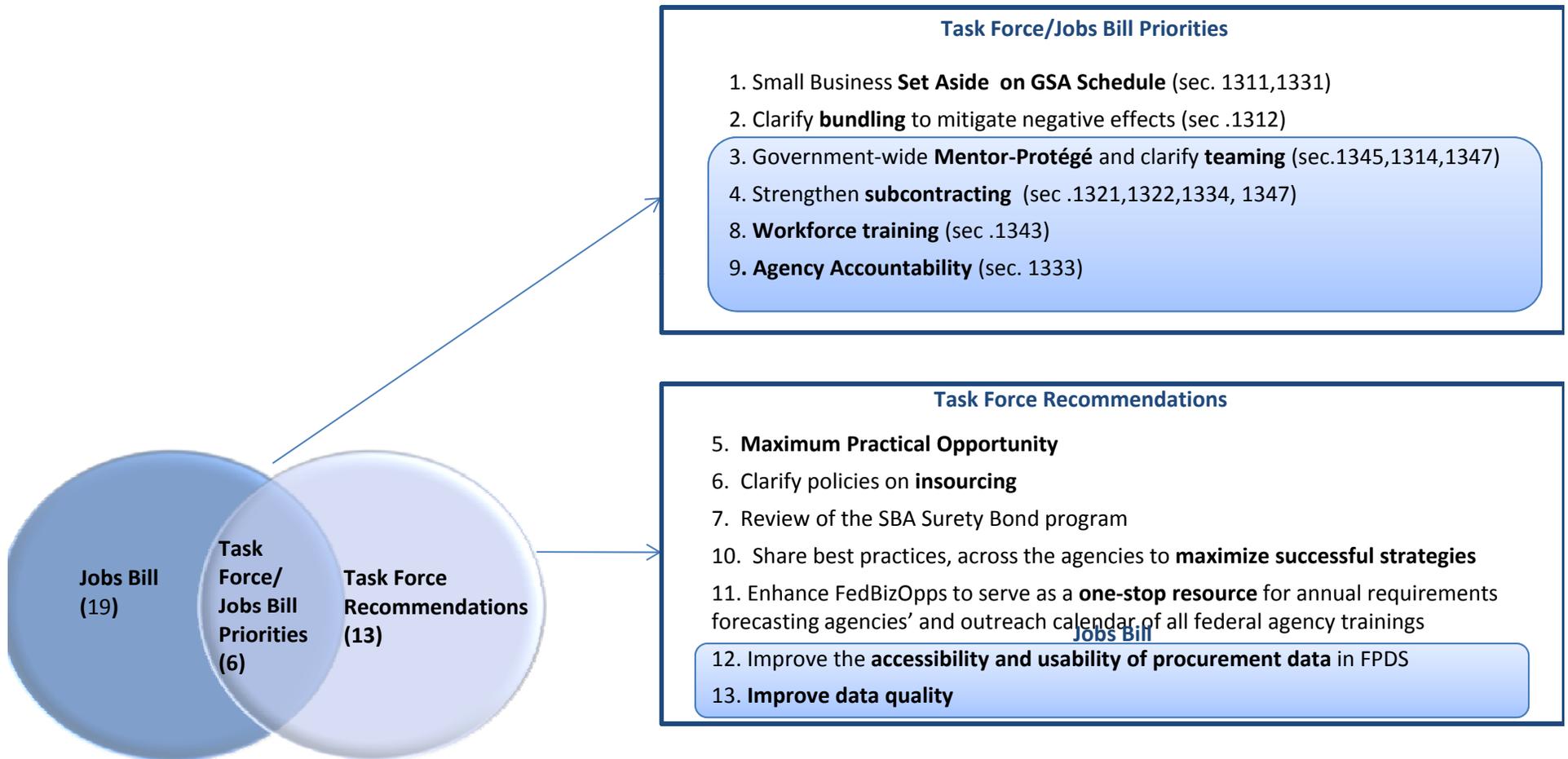
<http://www.sba.gov/category/navigation-structure/contracting>

- For Contracting Officials
- Need government contracting documents and resources in a hurry? We've got you covered. Check out the categories below for fast and easy access to all of your top-requested items.
- [Eligibility Size Standards](#)
- [HUBZone](#)
- [Non-Manufacturer Waivers](#)
- [Report Fraud, Waste & Abuse](#)
- [Protests](#)
- [OSDBU](#)
- [Small Business Goaling](#)
- [Federal Acquisition Regulations \(FAR\)](#)
- [Procurement Center Representatives](#)
- [Government Contracting Field Staff Directory](#)

Small Business Jobs Act 2010

- Most Significant Legislation in Many Years
- Purpose was to level the playing field for SBCs in Fed Procurement Arena
- 19 legislative revisions

Overlap --Small Business Jobs Act (JA) & Recommendations of the President's Interagency Task Force (TF) on Small Business



Small Business Jobs Act

- Actions to Date:
 - Sec. 1335 Repeal Competitiveness Demonstration Program - Completed 12/30/2010
 - Sec. 1347 Parity – FAR Interim Rule 3/16/2011, Final Rule – In Process
 - Strengthen Subcontracting - (sec. 1321,1322,1334, 1347) – SBA Proposed Rule 10/05/2011 – 76 FR 61626
 - Small Business Size and Status Integrity – Sec. 1343 – FR Comment Period Extended to 12/08/2011
 - Sec. 1344 Small Business Size Standards
 - Information – 76 FR 63216 Closes 12/12/11

Small Business Jobs Act

- Actions to Date:
 - SBA Size Standards
 - Admin and Support, Waste Mgmt and Remediation Srvs
 - 76 FR 63510 Closes 12/12/2011

Federal Acquisition Regulation; Set-Asides for Small Business

November 2, 2011 76 FR 68032

- Section 1331 of the Jobs Act amends section 15 of the Small Business Act (85) to add a new subsection (r) stating, in pertinent part, that:
- The Administrator, Office of Federal Procurement Policy (OFPP) and the Administrator, U.S. Small Business Administration (SBA), in consultation with the Administrator of the General Services, shall, by regulation, establish guidance under which Federal agencies may, **at their discretion**—
 - (1) Set aside part or parts of a multiple-award contract for small business concerns, including the subcategories of small business concerns identified in subsection (g)(2) of the Small Business Act;
 - (2) **Notwithstanding the fair opportunity requirements** under section 2304c(b) of Title 10, United States Code, and section 303J(b) of the Federal Property and Administrative Services Act of 1949 ([41 U.S.C. 253j\(b\)](#)) (subsequently recodified as [41 U.S.C. 4106](#)), **set aside orders placed against multiple-award contracts for small business concerns**, including the subcategories of small business concerns identified in subsection (g)(2) of the Small Business Act; and
 - (3) **Reserve one or more contract awards for small business concerns under full and open multiple-award procurements**, including the subcategories of small business concerns identified in subsection (g)(2) of the Small Business Act.

FAR Interim MAC Regulation

- FAR subpart 8.4 to make clear that order set-asides may be used in connection with the placement of orders and blanket purchase agreements under Federal Supply Schedules;
- FAR subpart 12.2 to acknowledge that discretionary set- asides may be used if placing an order under a multiple-award contract;
- FAR subpart 16.5 to acknowledge that set-asides may be used in connection with the placement of orders under multiple-award contracts, notwithstanding the requirement to provide each contract holder a fair opportunity to be considered;
- FAR part 19 to add a new section authorizing agencies to
 - (1) use set-asides under multiple-award contracts--including set-asides for small businesses participating in the small business programs identified in FAR 19.000(a)(3); and
 - (2) reserve one or more contract awards under multiple-award contracts for small businesses, including any of the socio-economic groups; and FAR subpart 38.1 to add a reference to FAR 8.405-5 to make clear that order set-asides may be used in connection with the placement of orders and blanket purchase agreements under Federal Supply Schedules.
- This interim rule also amends existing solicitation provisions and contract clauses, including FAR 52.219-6 to provide notice of total set-asides and partial set-asides under multiple-award contracts, and revises existing contract clauses to address limitations on subcontracting for small businesses under multiple award contracts.