
Procure-to-Pay Capability Summary

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SUBJECT: Federal Business Opportunities Transition to Contract Opportunities

BACKGROUND: Federal Business Opportunities (FBO.gov) retired November 2019 and its functionalities were migrated to the System for Award Management (SAM.gov) under the Contract Opportunities module. SAM.gov is the authoritative source for government-wide federal business opportunities and designed as a single point of entry for Federal buyers to publish and for vendors to find posted Federal business opportunities. SAM is managed by the General Services Administration (GSA), as part of the Integrated Award Environment (IAE), a suite of systems that supports the federal award lifecycle process.

POLICY: Federal Acquisition Regulations (FAR) 5.003 requires that contract opportunities and award information be posted to the “government-wide point of entry,” which is Contract Opportunities.

INFORMATION TECHNOLOGY INFRASTRUCTURE: The Contract Opportunities website is <https://sam.gov/content/opportunities>. Agencies may manually enter opportunities or award notices via the website or can set up system-to-system interfaces to push notices to the site. Companies can use the website to search for opportunities or view award notices and may utilize tools to join interested vendor lists or set standard searches where results can be automatically emailed from the system.

DATA STANDARDS: In addition to the ability to interact directly with Contract Opportunities via its web interface, Contract Opportunities provides an easy data exchange interface between Contract Opportunities and each buyer agency's electronic contract writing system. Contract Opportunities employs a standard data exchange protocol, which was developed in accordance with the FAR – see Subpart 5.2, Synopses of Proposed Contract Actions. The data exchange protocol is based on a set of formatted, tagged document templates, each of which represents a specific type of acquisition transaction. Contract Opportunities supports fifteen document types, including templates for Pre-Solicitation/Synopsis, Sources Sought, Award Notice, and Justification and Approvals.

IMPACT: Contract Opportunities replaced FBO.gov and has enabled much greater visibility into these opportunities for potential government contractors, spurring improved competition in contracting. Provides a common, secure business environment which facilitates and supports cost-effective acquisition of, and payment for, goods and services; effective management of federal acquisition and assistance awards; and consistent transparency into federal acquisition and assistance awards.

CONTACT: Jessica Williams, OUSD(A&S)/DPC at 703-693-4845, jessica.m.williams126.civ@mail.mil
Additional information can be found at <https://sam.gov/content/help>