



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

JAN 12 2015

ACQUISITION,
TECHNOLOGY
AND LOGISTICS

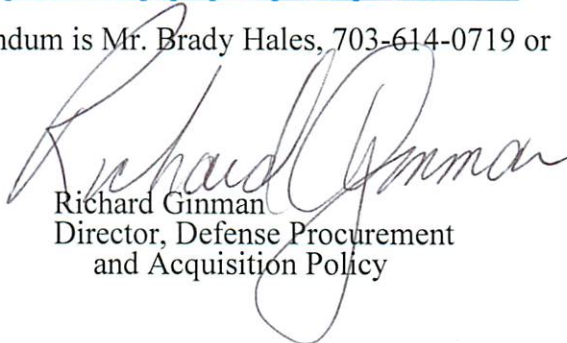
MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION
COMMAND, (ATTN: ACQUISITION EXECUTIVE)
ASSISTANT SECRETARY OF THE ARMY
(ACQUISITION, LOGISTICS AND TECHNOLOGY)
ASSISTANT SECRETARY OF THE NAVY
(RESEARCH, DEVELOPMENT AND ACQUISITION)
ASSISTANT SECRETARY OF THE AIR FORCE
(ACQUISITION)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Publication of DoD Competition Reporting – 1st Quarter FY 2015

The Under Secretary of Defense for Acquisition, Technology and Logistics addresses the subject of competition in contracting as a recurring Business Senior Integration Group (BSIG) agenda item. To facilitate preparation for those meetings and increase visibility and accountability for results, we publish competition data on a quarterly basis to keep you apprised of your organization's contribution and progress toward DoD's competition goal of 59% for FY 2015.

The attached spreadsheet identifies competition metrics as of January 6, 2015. The metrics are based on the competition report which tracks obligations and actions based on data from the Federal Procurement Data System – Next Generation (FPDS-NG). Displayed are year-to-date competition results for each of the DoD components and each of the MAJCOMs within the Military Departments. Quarterly reports are available on the Defense Procurement and Acquisition Policy website at <http://www.acq.osd.mil/dpap/cpic/cp/competition.html>.

My point of contact for this memorandum is Mr. Brady Hales, 703-614-0719 or brady.l.hales.civ@mail.mil.


Richard Ginman
Director, Defense Procurement
and Acquisition Policy

Attachment:
As stated

cc:
Under Secretary of Defense for Acquisition,
Technology and Logistics
Principal Deputy Under Secretary of Defense for Acquisition,
Technology and Logistics
Deputy Assistant Secretary of the Army
(Procurement)
Deputy Assistant Secretary of the Navy
(Acquisition and Procurement)
Deputy Assistant Secretary of the Air Force
(Contracting)

First Quarter, FY2015

Contracting Agency	Total Actions	Total Dollars	Compete \$	FY 2015		Non-Compete \$	Non-Compete Weight
				Compete %	FY 2015 Goal %		
DEPT OF THE AIR FORCE	23,986	\$12,486,830,960	\$4,135,892,134	33.1%	44.4%	\$8,350,643,669	25%
DEPT OF THE ARMY	47,308	\$13,607,587,006	\$6,547,873,225	48.1%	66.6%	\$7,058,374,364	21%
DEPT OF THE NAVY	46,072	\$21,875,141,701	\$6,645,061,697	30.4%	45.2%	\$15,230,172,859	45%
DEFENSE LOGISTICS AGENCY	166,929	\$7,613,234,372	\$6,446,380,259	84.7%	85.7%	\$1,166,854,113	3%
DEFENSE ADVANCED RESEARCH PROJECTS AGENCY	251	\$205,233,690	\$122,563,040	59.7%	86.4%	\$82,670,650	0%
DEFENSE COMMISSARY AGENCY	4,139	\$24,814,296	\$14,754,973	59.5%	92.4%	\$10,059,323	0%
DEFENSE CONTRACT MANAGEMENT AGENCY *	3,108	\$106,483,296	\$75,496,025	70.9%	TBD	\$30,999,136	0%
DEFENSE FINANCE AND ACCOUNTING SERVICE	147	\$53,322,562	\$50,488,615	94.7%	87.6%	\$2,833,946	0%
DEFENSE HEALTH AGENCY	916	\$3,142,642,582	\$2,842,701,650	90.5%	90.2%	\$299,940,932	1%
DEFENSE HUMAN RESOURCES ACTIVITY	99	\$34,687,929	\$13,562,843	39.1%	51.2%	\$21,125,087	0%
DEFENSE INFORMATION SYSTEMS AGENCY	6,980	\$1,005,858,740	\$426,021,904	42.4%	78.3%	\$579,269,984	2%
DEFENSE MEDIA ACTIVITY	79	\$4,396,172	\$2,928,515	66.6%	72.9%	\$1,467,656	0%
DEFENSE MICROELECTRONICS ACTIVITY	103	\$67,277,718	\$57,347,689	85.2%	96.0%	\$9,930,029	0%
DEFENSE SECURITY COOPERATION AGENCY	107	\$12,509,018	\$7,395,577	59.1%	69.8%	\$5,113,441	0%
DEFENSE SECURITY SERVICE	87	\$2,442,175	\$622,171	25.5%	81.2%	\$1,820,004	0%
DEFENSE THREAT REDUCTION AGENCY	330	\$135,751,785	\$113,937,436	83.9%	87.3%	\$21,814,349	0%
DEPT OF DEFENSE EDUCATION ACTIVITY	452	\$13,322,503	\$11,002,318	82.6%	73.4%	\$2,320,185	0%
JOINT IMPROVED EXPLOSIVE DEVICE DEFEAT ORGANIZATION	30	\$8,592,411	\$3,625,667	42.2%	86.1%	\$4,966,745	0%
MISSILE DEFENSE AGENCY	1,094	\$964,859,437	\$464,501,128	48.1%	42.7%	\$500,358,308	1%
U.S. SPECIAL OPERATIONS COMMAND	1,226	\$361,008,766	\$266,384,409	73.8%	76.4%	\$94,624,357	0%
UNIFORMED SERVICES UNIVERSITY OF THE HEALTH SCIENCES	41	\$3,226,917	\$3,015,752	93.5%	65.9%	\$211,165	0%
USTRANSCOM	2,445,758	\$1,288,311,591	\$1,263,255,151	98.1%	99.6%	\$25,056,441	0%
WASHINGTON HEADQUARTERS SERVICES	1,170	\$183,573,333	\$123,953,060	67.5%	60.3%	\$59,624,434	0%
DEPARTMENT OF DEFENSE TOTAL	2,750,412	\$63,201,108,959	\$29,638,765,238	46.9%	59.0%	\$33,560,251,176	100%

Notes:
 * DCMA (Procurement Centers S5105A, S5121A)

Legend >FY2015 Compete % Goal
 <FY2015 Compete % Goal

ARMY

Major Command	Total Actions	Total Dollars	Compete \$	FY 2015 Compete %	Non-Compete \$	Non-Compete Weight
AMC	25,438	\$9,888,741,399	\$3,379,648,532	34.2%	\$6,507,633,551	92.2%
C-JTSCC	716	\$39,735,752	\$34,410,419	86.6%	\$5,325,333	0.1%
INSCOM	193	\$11,676,254	\$10,185,254	87.2%	\$1,491,000	0.0%
MEDCOM	5,322	\$709,814,953	\$525,082,993	74.0%	\$184,731,960	2.6%
NGB	3,914	\$162,388,167	\$107,869,277	66.4%	\$54,518,891	0.8%
PEO STRI	482	\$325,176,655	\$278,710,240	85.7%	\$46,466,416	0.7%
SMDC	379	\$140,285,880	\$104,694,803	74.6%	\$35,591,076	0.5%
USACE	9,709	\$2,143,840,528	\$1,971,862,397	92.0%	\$171,978,131	2.4%
USAMRAA	1,109	\$185,777,775	\$135,270,362	72.8%	\$50,627,311	0.7%
Total	47,262	\$13,607,437,363	\$6,547,734,277	48.1%	\$7,059,703,085	100%

NAVY

Major Command	Total Actions	Total Dollars	Compete \$	FY 2015 Compete %	Non-Compete \$	Non-Compete Weight
MSC	1,535	\$406,580,499	\$350,610,687	86.2%	\$55,969,812	0.4%
NAVAIR	4,145	\$11,350,235,307	\$1,181,845,456	10.4%	\$10,168,390,002	66.8%
NAVFAC	5,809	\$1,303,855,968	\$1,094,803,268	84.0%	\$209,052,699	1.4%
NAVSEA	7,601	\$5,354,864,081	\$2,202,087,960	41.1%	\$3,152,776,121	20.7%
NAVSUP	19,118	\$1,281,430,039	\$465,081,599	36.3%	\$816,426,386	5.4%
ONR	1,613	\$176,751,151	\$148,769,879	84.2%	\$27,981,272	0.2%
SPAWAR	3,068	\$701,389,246	\$528,613,916	75.4%	\$172,790,089	1.1%
SSP	215	\$551,656,840	\$10,730,239	1.9%	\$540,926,601	3.6%
USMC	2,961	\$748,048,344	\$662,397,869	88.6%	\$85,650,475	0.6%
Total	46,065	\$21,874,811,476	\$6,644,940,874	30.4%	\$15,229,963,457	100%

AIR FORCE

Major Command	Total Actions	Total Dollars	Compete \$	FY 2015 Compete %	Non-Compete \$	Non-Compete Weight
ACC	2,752	\$348,550,610	\$301,099,082	86.4%	\$47,451,528	0.6%
AETC	2,167	\$387,219,799	\$262,296,835	67.7%	\$124,623,026	1.5%
AFDW	231	\$38,680,396	\$20,500,257	53.0%	\$18,180,368	0.2%
AFGSC	809	\$26,927,475	\$19,985,847	74.2%	\$6,941,628	0.1%
AFICA	881	\$438,518,916	\$413,655,461	94.3%	\$24,867,784	0.3%
AFISRA	161	\$52,352,984	\$16,016,112	30.6%	\$36,336,872	0.4%
AFMC	10,239	\$9,469,320,914	\$2,159,064,545	22.8%	\$7,310,256,593	87.5%
AFOTEC	8	\$426,224	\$390,333	91.6%	\$35,891	0.0%
AFRC	346	\$21,253,321	\$13,802,386	64.9%	\$7,450,935	0.1%
AFSOC	311	\$27,529,736	\$25,204,477	91.6%	\$2,325,260	0.0%
AFSPC	1,599	\$1,201,728,740	\$537,442,723	44.7%	\$664,286,017	8.0%
AMC	1,947	\$299,042,536	\$212,697,208	71.1%	\$86,345,328	1.0%
PACAF	1,086	\$76,139,597	\$60,865,831	79.9%	\$15,273,766	0.2%
USAF	199	\$20,514,277	\$15,803,201	77.0%	\$4,711,076	0.1%
USAFE	1,249	\$78,625,435	\$77,067,836	98.0%	\$1,557,599	0.0%
Total	23,985	\$12,486,830,960	\$4,135,892,134	33.1%	\$8,350,643,669	100%