



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON
WASHINGTON, DC 20301-3000

ACQUISITION,
TECHNOLOGY
AND LOGISTICS

JAN 31 2018

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS
COMMAND (ATTN: ACQUISITION EXECUTIVE)
COMMANDER, UNITED STATES TRANSPORTATION COMMAND
(ATTN: ACQUISITION EXECUTIVE)
DEPUTY ASSISTANT SECRETARY OF THE ARMY
(PROCUREMENT)
DEPUTY ASSISTANT SECRETARY OF THE NAVY (ACQUISITION
AND PROCUREMENT)
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE
(CONTRACTING)
DIRECTORS OF THE DEFENSE AGENCIES
DIRECTORS OF THE DOD FIELD ACTIVITIES

SUBJECT: Department of Defense Guidebook for Acquiring Commercial Items

This memorandum issues the new Department of Defense Guidebook for Acquiring Commercial Items and rescinds the guidebook issued in November 2001. This guide is written for anyone seeking additional understanding on Commercial Items – the definition, the determination, and how to price them.

This guidebook is designed to amplify the Defense Federal Acquisition Regulation Supplement (DFARS) final rule that was published in the Federal Register today. The Defense Acquisition University staff has worked with us to incorporate the new rule and this guidance in their courses. The Guidebook for Acquiring Commercial Items is posted at <http://www.acq.osd.mil/dpap/cpic/cp> and is effective as of the date of this memo.

Questions may be addressed to Mr. Michael Canales at 703-695-8571.

Shay D. Assad,
Director, Defense Pricing/Defense
Procurement and Acquisition Policy