



ACQUISITION
AND SUSTAINMENT

OFFICE OF THE UNDER SECRETARY OF DEFENSE

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WASHINGTON, DC 20301-3000

JUN 06 2019

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS
ATTENTION: SERVICE ACQUISITION EXECUTIVES
COMMANDERS OF THE COMBATANT COMMANDS
DIRECTORS, DEFENSE AGENCIES
DIRECTORS, DEFENSE FIELD ACTIVITIES
DIRECTORS, DEFENSE INNOVATION UNIT

SUBJECT: Call for Nominations: Presentations at the Other Transactions Roundtable

This memorandum announces the first Other Transactions (OT) Roundtable hosted by Defense Pricing and Contracting (DPC), the Defense Acquisition University (DAU) and the Defense Innovation Unit (DIU) on August 13-15, 2019 at the Hilton San Diego Airport/Harbor Island Hotel in San Diego, CA. Following the guidance below, interested organizations are requested to submit nominations in the attached form for any proposed non-classified presentations by June 21, 2019.

This event will highlight existing and emerging OT issues affecting the Department of Defense through multiple panel discussions, as well as provide opportunities for representatives from the Services and 4th Estate to relay their own experiences with OTs.

OTs are more and more becoming a mainstream research and acquisition option for many DoD organizations. The flexible nature of the authorities allows for a wide variety of acquisition approaches and options to be pursued across DoD. While many organizations are eagerly utilizing the OT authorities, a common concern is that there are not enough opportunities to share both good and bad experiences organizations are having in their use of the authorities. A major aspect of this OT Roundtable will be to provide a forum for representatives from across DoD to share their experiences. Over the course of two days, ten 40-minute slots will be available for service or agency representatives to discuss a specific program or opportunity where they utilized the OT authority. While positive experiences are always welcome the desire is to also learn from those situations where an approach was attempted but had a less than optimal outcome. Oftentimes, as much or more is learned from situations that went poorly as from situations that went well. The goal of this roundtable is to learn from the good and bad experiences of others and use those lessons moving forward.

With only ten presentation slots available, there may not be enough time for all those who would like to present. To make the presentation slate interesting and relevant to all, the objective is to have examples from a wide variety of DoD organizations. Each organization may submit as many nominations as desired. Once all the nominations are received, selections will be made and invitations will be issued on or about July 3, 2019. DPC expects to cover the travel expenses of selected presenters. To ensure honest and open delivery and discussion, this roundtable will be restricted to Government attendees only. The roundtable will be videotaped for internal

Government use only and no presentations or discussions will be released without the permission of the speakers.

Hopefully, this roundtable will be the first of many and will not only educate but provide a forum for honest, constructive discussion about the use of the OT authorities within DoD, now and in the future. Please submit your nomination information to the DPC/Contract Policy e-mail address osd.pentagon.ousd-a-s.mbx.asda-dp-c-contractpolicy@mail.mil by June 21, 2019. Any questions on this subject may be directed to Larry McLaury at 703-697-6710.



Kim Herrington,
Acting Principal Director,
Defense Pricing and Contracting

OTHER TRANSACTIONS ROUNDTABLE
PRESENTATION NOMINATION FORM

(RESPONSES SHOULD BE NO MORE THAN TWO PAGES)

ORGANIZATION NAME:

PRESENTER NAME:

PROGRAM OR PROJECT NAME: *(Note: Presentations should focus on specific programs or projects. Discussions only about overarching business models (i.e. consortia) or business approaches (i.e. use of Commercial Solutions Opening vs Broad Agency Announcement) are not desired. While the advantages or disadvantages of the business model or approach chosen can be part of the discussion, the presentation should focus on the specific research or prototype project pursued.)*

POC NAME AND CONTACT INFORMATION:

OT AUTHORITY USED:

BRIEF DESCRIPTION OF PROGRAM OR PROJECT: *(Please include details such as, but not limited to, approximate dollar of program or project, program structure (phased approach, consortia vs. individual award), extent of competition, structure and makeup of performing team(s), etc.)*

BRIEF DESCRIPTION OF THE POSITIVE AND/OR NEGATIVE EFFECTS OF UTILIZING THE OT AUTHORITY: