



OFFICE OF THE UNDER SECRETARY OF DEFENSE

3000 DEFENSE PENTAGON  
WASHINGTON, DC 20301-3000

MAR 22 2018

ACQUISITION  
AND SUSTAINMENT

In reply refer to  
DARS Tracking Number: 2018-O0002

MEMORANDUM FOR COMMANDER, UNITED STATES SPECIAL OPERATIONS COMMAND  
(ATTN: ACQUISITION EXECUTIVE)  
COMMANDER, UNITED STATES TRANSPORTATION COMMAND  
(ATTN: ACQUISITION EXECUTIVE)  
DEPUTY ASSISTANT SECRETARY OF THE ARMY (PROCUREMENT)  
DEPUTY ASSISTANT SECRETARY OF THE NAVY (ACQUISITION AND  
PROCUREMENT)  
DEPUTY ASSISTANT SECRETARY OF THE AIR FORCE  
(CONTRACTING)  
DIRECTORS OF THE DEFENSE AGENCIES  
DIRECTORS OF THE DOD FIELD ACTIVITIES

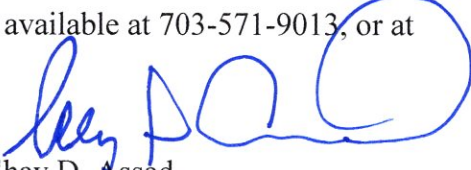
SUBJECT: One Time Deviations—Section 830(d) Pilot Program for Acceleration of Foreign Military Sales

It is imperative that we find ways to reduce procurement administrative lead time (PALT). In that vein, Congress provided the Department an authority that enables us to significantly improve our ability to respond to Foreign Military Sales (FMS) requirements. Section 830(d) of the National Defense Authorization Act for Fiscal Year 2017 (Pub. L. 114-328), authorizes a pilot program to reform and accelerate the contracting and pricing processes for certain FMS requirements.

The Director, Defense Pricing (DP)/Defense Procurement and Acquisition Policy (DPAP), is conducting a comprehensive pilot program to accelerate the contracting and pricing process for up to 10 FMS contracts for full rate production of major weapon systems. To participate, contracting officers shall obtain prior approval by the Director, DP/ DPAP, using the attached application template. Submit applications to: [osd.pentagon.ousd-atl.mbx.dpap@mail.mil](mailto:osd.pentagon.ousd-atl.mbx.dpap@mail.mil).

Once the deviation is granted for a particular contract action in lieu of using the procedures at FAR 15.4, Contract Pricing, contracting officers participating in the pilot shall base price reasonableness determinations on actual cost and pricing data for purchases of the same product for the Department of Defense; and shall reduce the cost and pricing data to be submitted in accordance with 10 U.S.C. 2306a. This pilot authority provides contracting officers broad discretion in determining the amount of certified cost and pricing data required to support any particular applicable procurement.

My point of contact is Ms. Jill Stiglich who is available at 703-571-9013, or at [jill.e.stiglich.civ@mail.mil](mailto:jill.e.stiglich.civ@mail.mil).

  
Shay D. Assad,  
Director, Defense Pricing/Defense  
Procurement and Acquisition Policy

**Section 830(d) Pilot Program for Foreign Military Sales (FMS)**  
**Contracting Officer Application for Participation**

1. Identify Major Weapon System Program.
  - a. Program Manager name and contact information.
  - b. Contracting Officer name and contact information.
2. Identify existing DoD full rate production contracts.
3. Identify Contract Business Analysis Repository (CBAR) point of contact, if available.
4. FMS Case Identifier Code and point of contact.