



Functional Domain Experts: Kick-Off Meeting

Presented by:
Deputy Director, Services Acquisition
November 25, 2013





Goals for Today's Meeting

- Discuss our strategic goals for the leadership & management of the services portfolios
- Review FDE portfolio management structure
- Understand roles & responsibilities at all levels of the FDE construct
- Confirm our Way Forward



Agenda

- Why we are here today
- FDE Organizational Structure
- FDE Roles and Responsibilities
- Support to FDE Construct
 - DPAP Services Acquisition Staff Support
 - Component Leads & Senior Service Managers Support
- Sample Metrics
- Services Acquisition DoDI—Current Status
- Way Forward



Why we are here today?

BBP 1.0 & BBP 2.0-Improve Tradecraft in Services

Strategic governance to plan, source & corporately manage services to achieve greater efficiency & productivity

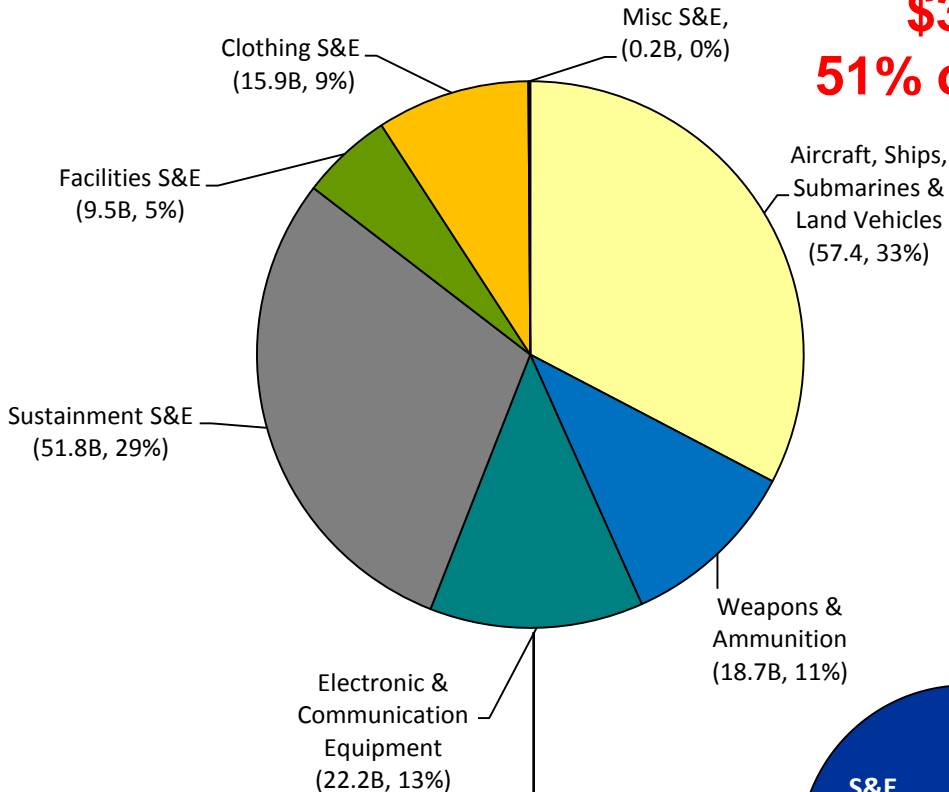
- Create senior component managers
- Establish portfolios to track & analyze spend
- Assign senior managers (FDEs)
- Strengthen contract management
- Improve requirements review & approval
- Increase small business usage

BBP Goal: Strategically lead & manage our Service portfolios to obtain greater efficiency



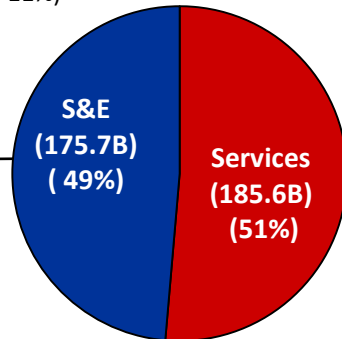
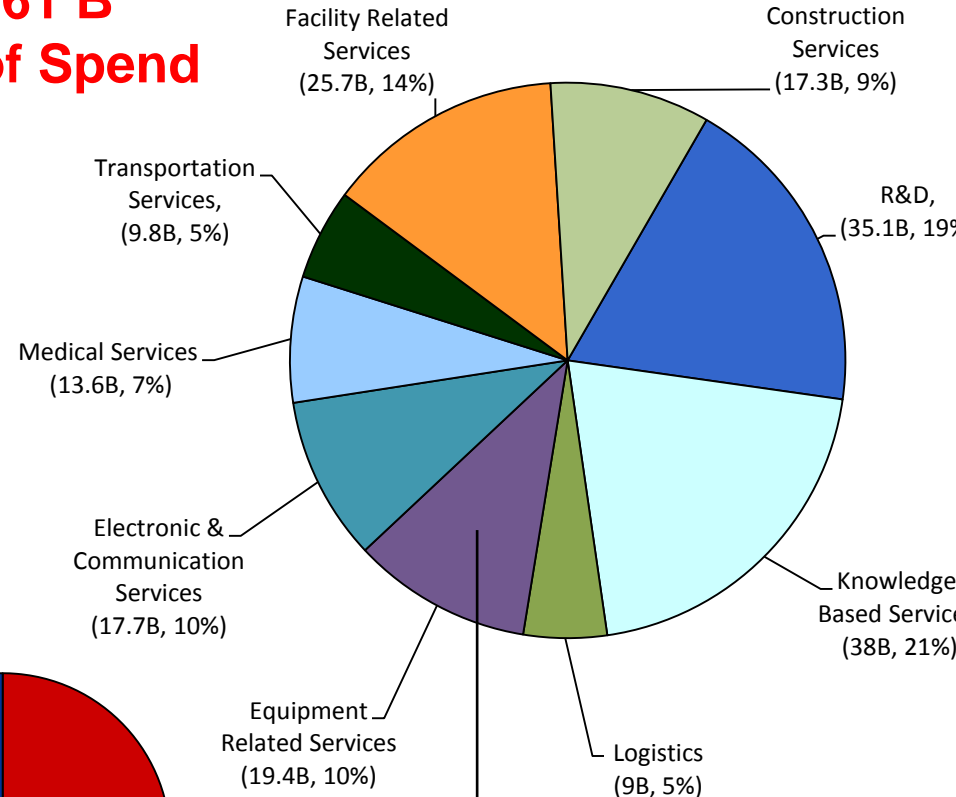
Why are we here today?

Supplies & Equipment



- **FY 2012 Total Spend** -
\$361 B
51% of Spend

Services



Note: Numbers may not add due to rounding

FY12 Displayed Until FY13 Data is Certified



Functional Domain Expert Structure

USD(AT&L) or Designee

Executive Secretariat
DPAP

Transportation Services FDE Mr. Paul D. Peters	Logistics Management Services FDE Mr. Paul D. Peters	Equipment Related Services FDE Mr. Paul D. Peters	Electronics & Comm. Services FDE Mr. Robert J. Carey	Medical Services FDE Dr. Karen S. Guice	Facilities Related Services FDE Mr. John Conger	Knowledge Based Services FDEs
Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads
<u>Statistics</u> Actions: 10.8M Dollars: \$9.8B	<u>Statistics</u> Actions: 4.6K Dollars: \$9B	<u>Statistics</u> Actions: 31.1K Dollars: \$19.4B	<u>Statistics</u> Actions: 81.6K Dollars: \$17.7B	<u>Statistics</u> Actions: 7.9K Dollars: \$13.6B	<u>Statistics</u> Actions: 125.7K Dollars: \$25.7B	<u>Statistics</u> Actions: 65.7K Dollars: \$38B

- Engineering & Technical Services
Mr. Stephen Welby
- Program Management Services
Ms. Darlene Costello
- Management Support Services
Mr. Kevin Scheid
- Administrative & Other Services
Mr. Ken Brennan
- Professional Services
Mr. Ken Brennan
- Education & Training
Mr. Frank DiGiovanni

DPAP & SSM Cross Cutting Staff Support

Portfolio FDEs

Component-Level Leads

Army	Air Force	Navy
Defense Logistics Agency	Missile Defense Agency	



KBS Portfolio Breakout

USD(AT&L) or Designee

Executive Secretariat
DPAP

Knowledge Based
Services FDEs

Engineering & Technical Services Mr. Stephen Welby	Component Level Leads	Statistics Actions: 20.7 K Dollars: \$15.8 B
Program Management Services Ms. Darlene Costello	Component Level Leads	Statistics Actions: 25.2 K Dollars: \$17.8 B
Management Support Services Mr. Kevin Scheid	Component Level Leads	Statistics Actions: 1.4 K Dollars: \$1 B
Administrative & Other Services Mr. Ken Brennan	Component Level Leads	Statistics Actions: 6.9 K Dollars: \$1.8 B
Professional Services Mr. Ken Brennan	Component Level Leads	Statistics Actions: 2.8 K Dollars: \$1.04 B
Education & Training Mr. Frank DiGiovanni	Component Level Leads	Statistics Actions: 8.7 K Dollars: \$1.7 B

DPAP & SSM Cross Cutting Support

Portfolio FDEs

Component-Level Leads

Army

Air Force

Navy

Defense Logistics Agency

Missile Defense Agency



FDE Portfolio: Roles & Responsibilities

Provide strategic leadership to improve planning & collaboration to achieve greater efficiency and reduce costs

- **Plan**

- Reduce redundancy in business arrangements
- Identify opportunities for strategic sourcing
- Leverage small business capabilities
- Inform acquisition planning & execution

- **Collaborate**

- Share best practices, lessons learned, useful metrics & data
- Leverage Requirement Review Board process to improve requirements definition and validation process
- Report portfolio accomplishments

DPAP, SSMs & Component Leads are here to support your portfolio leadership



DPAP/SA Support to the FDEs

- DPAP Services Acquisition will:
 - Provide support to develop FDE network
 - Support FDE policy & guidance needs
 - Provide portfolio spend data
 - Facilitate sharing of best practices & lessons learned

DPAP will facilitate FDE's Leadership of their Portfolio



Supporting FDE Roles & Responsibilities

- **Senior Service Managers (SSMs) & Component Level Leads (CLLs) drive strategic portfolio management**
 - **Active Management**
 - Planning, Management and Execution of services
 - Strategic Sourcing
 - Improving requirements definition & validation
 - **Requirements Management**
 - Conduct Requirements Review Boards to validate & approve requirements
 - Develop Services Acquisition Forecasts
 - Develop/Employ Tripwires to measure post-award performance
 - **Reporting and Metrics**
 - Report cost savings, performance/schedule improvements, best practices, lessons learned, and Service Requirements Review Board statistics
 - Share metrics used to manage at service/component level

SSMs & Requiring Activities are taking actions to continue to Improve Services Tradecraft



Portfolio Metrics

- Track metrics to understand financial, demographic, and quality aspects of the portfolio
 - Metrics will be calculated using FPDS-NG data
 - DPAP will provide each FDE lead their relevant FPDS-NG data set
- Metrics will evolve over time to inform and influence service acquisition performance
- DPAP will assist in the standardization of reporting formats, data and processes



Services Acquisition DoDI: Update

- Revision in progress to ready for coordination
 - Building DoDI around strategic goals of BBP 2.0
 - Carefully outlining key roles & responsibilities
 - FDEs, SSMs and Requirements leadership/community
 - Mapping key tasks to ensure accuracy and flow of management, approval & reporting processes
- Completion: 2 December
- Use December to coord/edit for formal release
- Begin formal coordination process of DoDI-Jan 14



Discussion & Way Forward

Discussion, Thoughts, Ideas

Way Forward:

1. Build Network of Component Leads/POCs: 13 Dec 13
2. Schedule Individual FDE Meetings to review specific portfolio data, needs & way forward: 31 Jan 14
3. Collective FDE Session as precursor to first FDEs
Portfolio Meeting: 14 Feb 14